

Sec/Coat/029/FY 2024-25

Dated : 08.08.2024

The Secretary
BSE Limited
New Trading Wing,
Rotunda Building,
PJ Tower, Dalal Street,
Mumbai- 400001
Scrip Code: 539046

The Manager
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block "G"
5th floor, Bandra Kurla Complex,
Bandra East,
Mumbai- 400051
Symbol: MANAKCOAT

Dear Madam/Sir,

Sub : Press Release

Pursuant to Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed is "Earnings Presentation" for the quarter ended June 30, 2024.

This is for your information and for public at large.

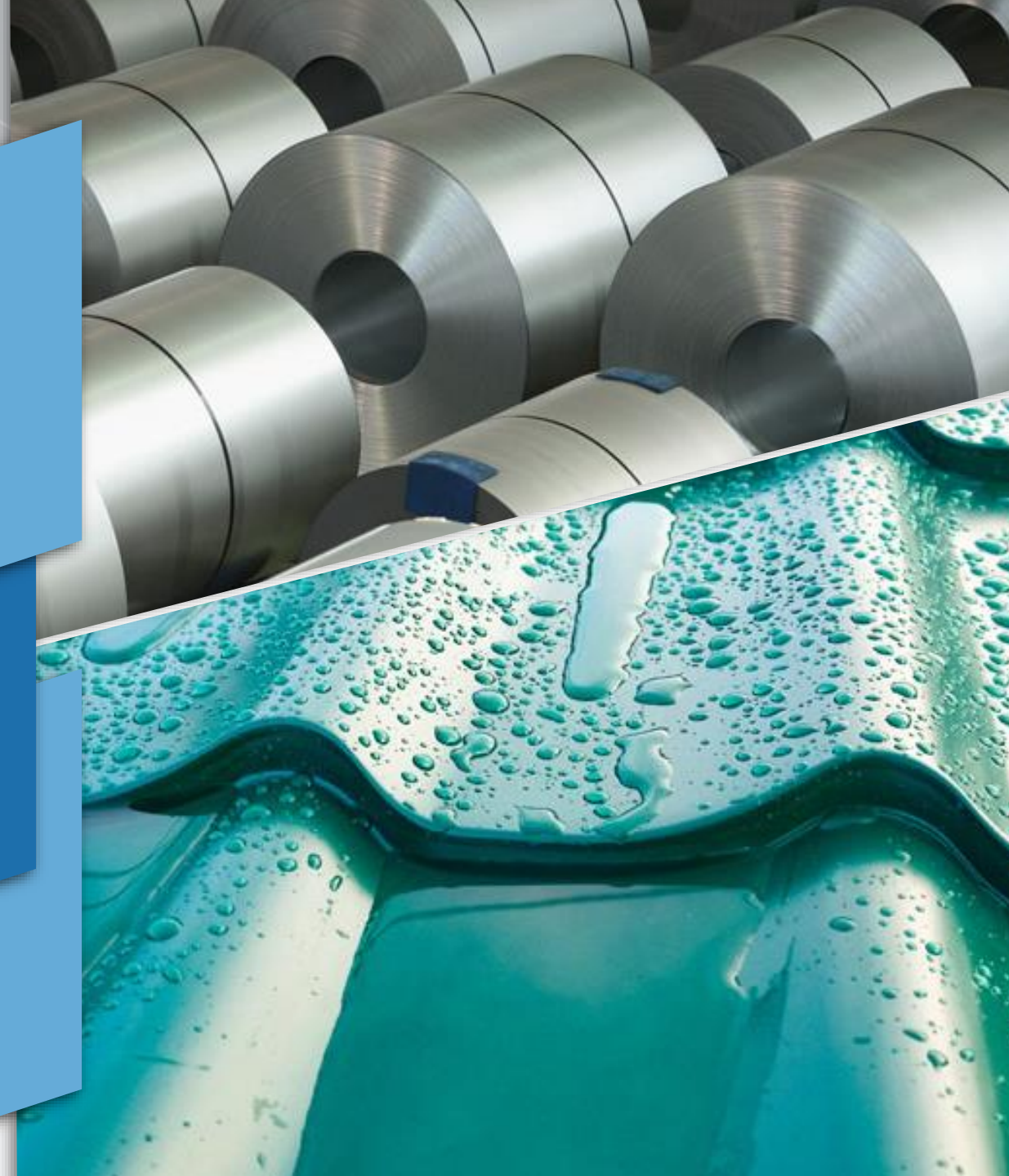
Thanking you,
Yours faithfully,
For Manaksia Coated Metals & Industries Limited

Shruti Agarwal
Company Secretary & Compliance Officer
Membership No. : F12124
Encl: as above



Manaksia Coated Metals & Industries Limited

Q1 FY25 Investor Presentation



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks.

The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Scaling New Heights: MCMIL's Three Star Export House Recognition

Elevated to Three Star Export House by the Ministry of Commerce & Industry.



Acuite Rating & Research Limited has upgraded Manaksia Coated Metals & Industries Limited's ratings

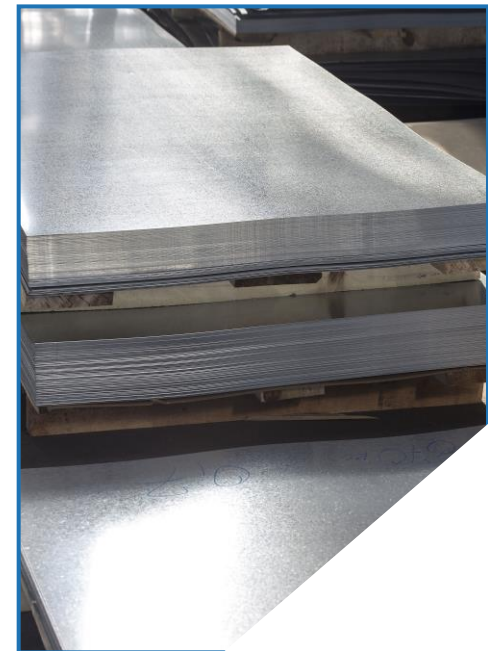
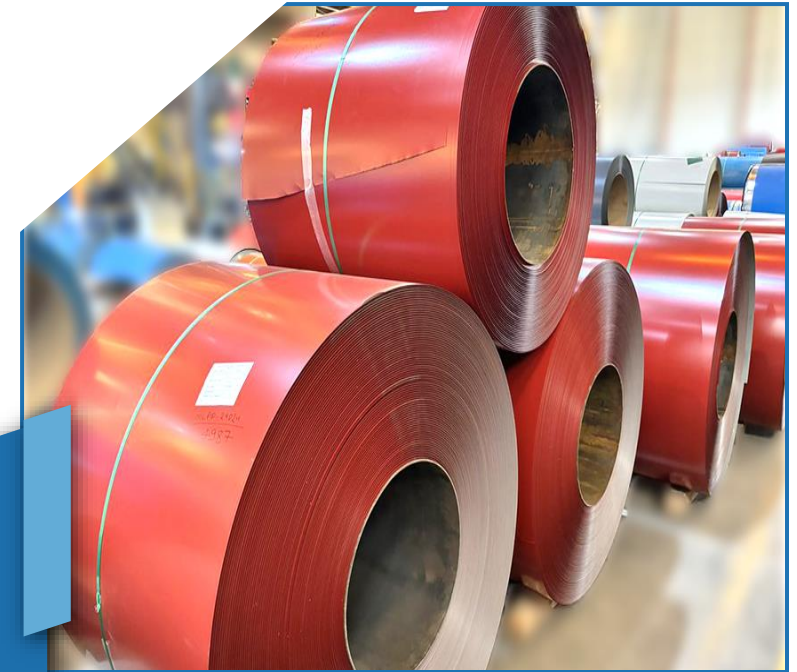
Long-Term Rating:
From **ACUITE BBB+** to **A-**

Short-Term Rating:
From **ACUITE A2** to **A2+**

Significance:

- **Global Credibility:** Elevates reputation and attractiveness in international markets.
- **Export Benefits:** Grants access to enhanced incentives and trade financing.
- **Market Expansion:** Facilitates entry into new markets and growth opportunities.

Company Overview





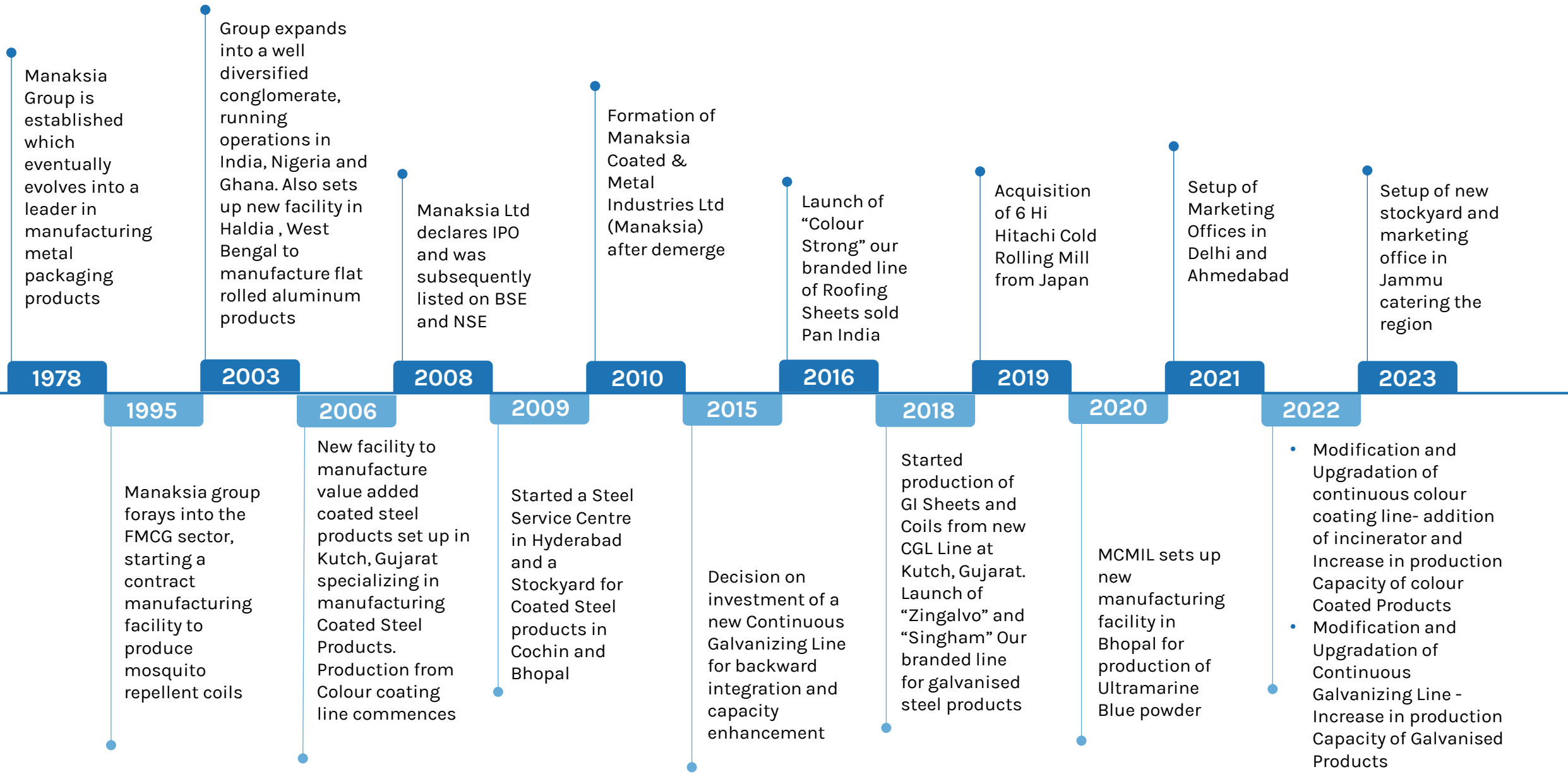
Manaksia Coated Metals & Industries Limited (MCMIL, The Company) stands at the forefront of coated metal products manufacturing and export. Specializing in **Pre-painted Galvanised Steel** and **Plain Galvanised Steel** in both coil and sheet forms, MCMIL operates from its cutting-edge facility located in Kutch, Gujarat.

- Steel products tailored for construction, automotive, appliances, and general engineering industries.
- Commitment to superior quality and value-added steel products.
- Utilization of modern, technologically advanced plant and machinery.
- Diverse clientele including FMCG, General Engineering, Home Appliances, and Construction sectors.
- Strong presence in both domestic (India) and international markets (Europe, Africa, Middle East).
- Driven towards continuous improvement in product performance, innovation and capacity enhancement.
- With established brands boasting good market demand and steady growth, the company is poised for continued success and market expansion.

Exploring MCMIL: Key Facts & Figures



Key Milestones





Manufacturing Plants

- Kutch, Gujrat
- Bhopal, Madhya Pradesh

Branch Offices

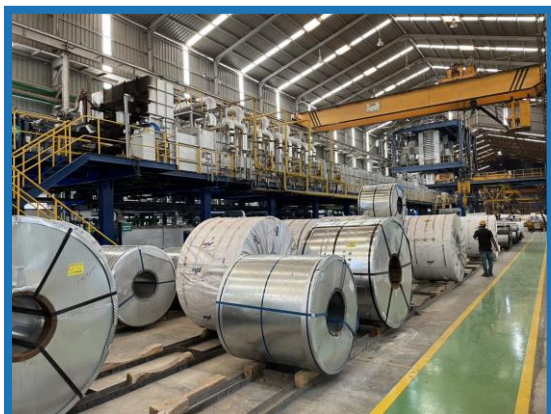
- New Delhi
- Ahmedabad
- Hyderabad
- Kolkata

Stock Yards and Services centre

- Bhopal
- Cochin
- Hyderabad, Telangana
- Guwahati, Assam
- Jammu

Strategic Network Delivers Excellence Nationwide, with 2 Manufacturing Plants, 4 Branch Offices, and 5 Stock Yards and Services Centre

Strategically Located State Of The Art Manufacturing Facility



Number of Plants

2

Installed Capacity

Galvanised

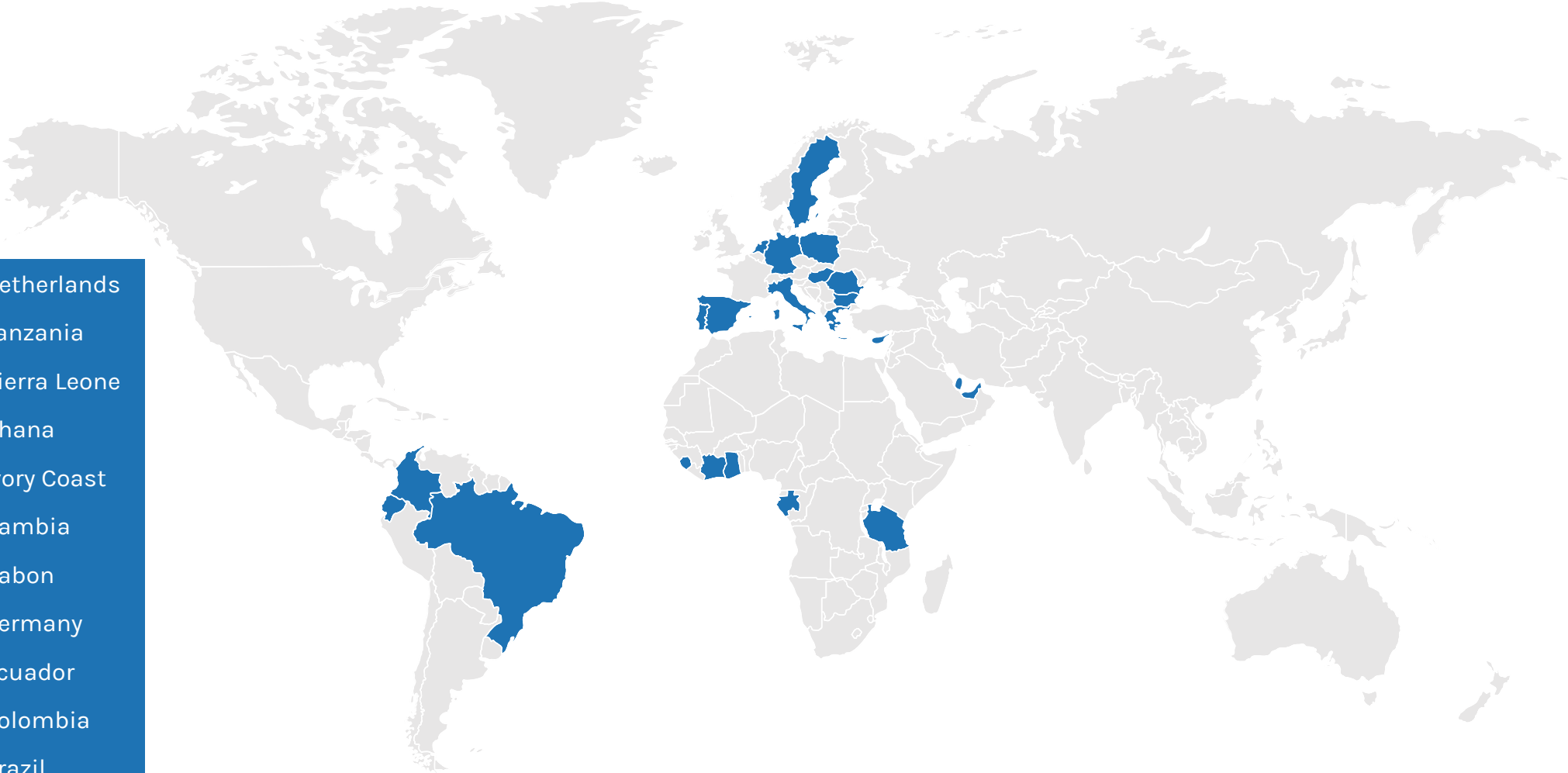
1,32,000 MT per annum

Pre-painted

86,000 MT per annum

Strategically situated, the company's manufacturing facility in Kutch, Gujarat, is in close proximity to Kandla and Mundra Ports, enhancing efficiency for imports, exports, and access to domestic coastal routes

Geographical Diversity: MCMIL's International Footprint



- Portugal
- Spain
- Italy
- Greece
- Cyprus
- Poland
- Romania
- Bulgaria
- Hungary
- UAE (United Arab Emirates)
- Qatar
- Netherlands
- Tanzania
- Sierra Leone
- Ghana
- Ivory Coast
- Gambia
- Gabon
- Germany
- Ecuador
- Colombia
- Brazil

MCMIL's Presence in 22 Countries Across 4 Continents

For any other communication

Address: Rajkot Branch Office-II-F P No. 364/P, Ward no. 13, Opposite Crystal Mall, Next to Bharat Petrol Pump, Kalawad Road, Rajkot, RAJKOT, GUJARAT, 360005

Phone: 0281-2563981, 2563982, 2563984, 2563978

Fax: 0

E-Mail: rjbo-2@bis.gov.in

Web: www.bis.org.in, www.manakonline.in

BUREAU OF INDIAN STANDARDS

Attachment to Licence No. CML- 7600032208

| CML-No | Name of the Licensee with the Factory Address | Name of the Product | Indian Standard No. |
|------------|--|--|---------------------|
| 7600032208 | Manaksia Coated Metals & Industries .Ltd. -Survey No -396, Village - Chandrani, Taluka-Anjar , , Anjar : 0 | Continuously Pre-Painted Galvanized Steel Sheets and Coils | IS 14246 : 2013 |

Endorsement No. 6 Dated 12-Oct-2023

Whereas, the licence was valid upto Sixth November Two Thousand Twenty Three.

Now, consequent upon renewal, the validity of the licence given in schedule of the Licence Dated 05-NOV-2023 has been extended from Sixth November Two Thousand Twenty Three to Fifth November Two Thousand Twenty Four

Other terms and conditions of licence remain same.

Branch Head (Rajkot Branch Office-II)

Manak Bhavan, 9 Bahadur Shah Zafar Marg, New Delhi 110002. ,9 Bahadur Shah Zafar Marg, DELHI, 110002

Contact No: +91 11 23230131, 23233375, 23239402 **Fax:** +91 11 23234062, 232 **Email:** info@bis.gov.in

For any other communication

Address: Gandhidham Branch Office-F P No. 364/P, Ward no. 13, Opposite Crystal Mall, Next to Bharat Petrol Pump, Kalawad Road, Rajkot, RAJKOT, GUJARAT, 360005

Phone: 0281-2563981, 2563982, 2563984, 2563978

Fax: 0

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Web: www.bis.org.in, www.manakonline.in

BUREAU OF INDIAN STANDARDS

Attachment to Licence No. CML- 7600121308

| CML-No | Name of the Licensee with the Factory Address | Name of the Product | Indian Standard No. |
|------------|---|---|---------------------|
| 7600121308 | MANAKSIA COATED METALS & INDUSTRIES LIMITED -SURVEY NO. 396 VILLAGE - CHANDRANI , TALUKA - ANJAR , ANJAR : 370210 | GALVANIZED STEEL STRIPS AND SHEETS (PLAIN AND CORRUGATED) | IS 277 : 2018 |

Endorsement No. 5 Dated 12-Oct-2023

Whereas, the licence was valid upto Eighteenth October Two Thousand Twenty Three.

Now, consequent upon renewal, the validity of the licence given in schedule of the Licence Dated 17-OCT-2023 has been extended from Eighteenth October Two Thousand Twenty Three to Seventeenth October Two Thousand Twenty Four

Other terms and conditions of licence remain same.

Branch Head (Rajkot Branch Office-II)

Manak Bhavan, 9 Bahadur Shah Zafar Marg, New Delhi 110002. ,9 Bahadur Shah Zafar Marg, DELHI, 110002

Contact No: +91 11 23230131, 23233375, 23239402 **Fax:** +91 11 23234062, 232 **Email:** info@bis.gov.in

Proven Quality: MCMIL's Strong Certifications



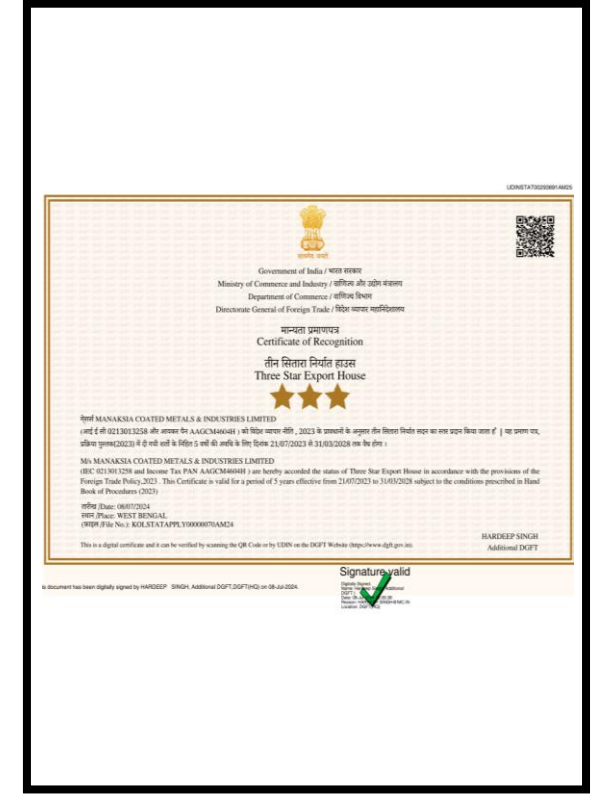
ISO 9001:2015



ISO 14001:2015

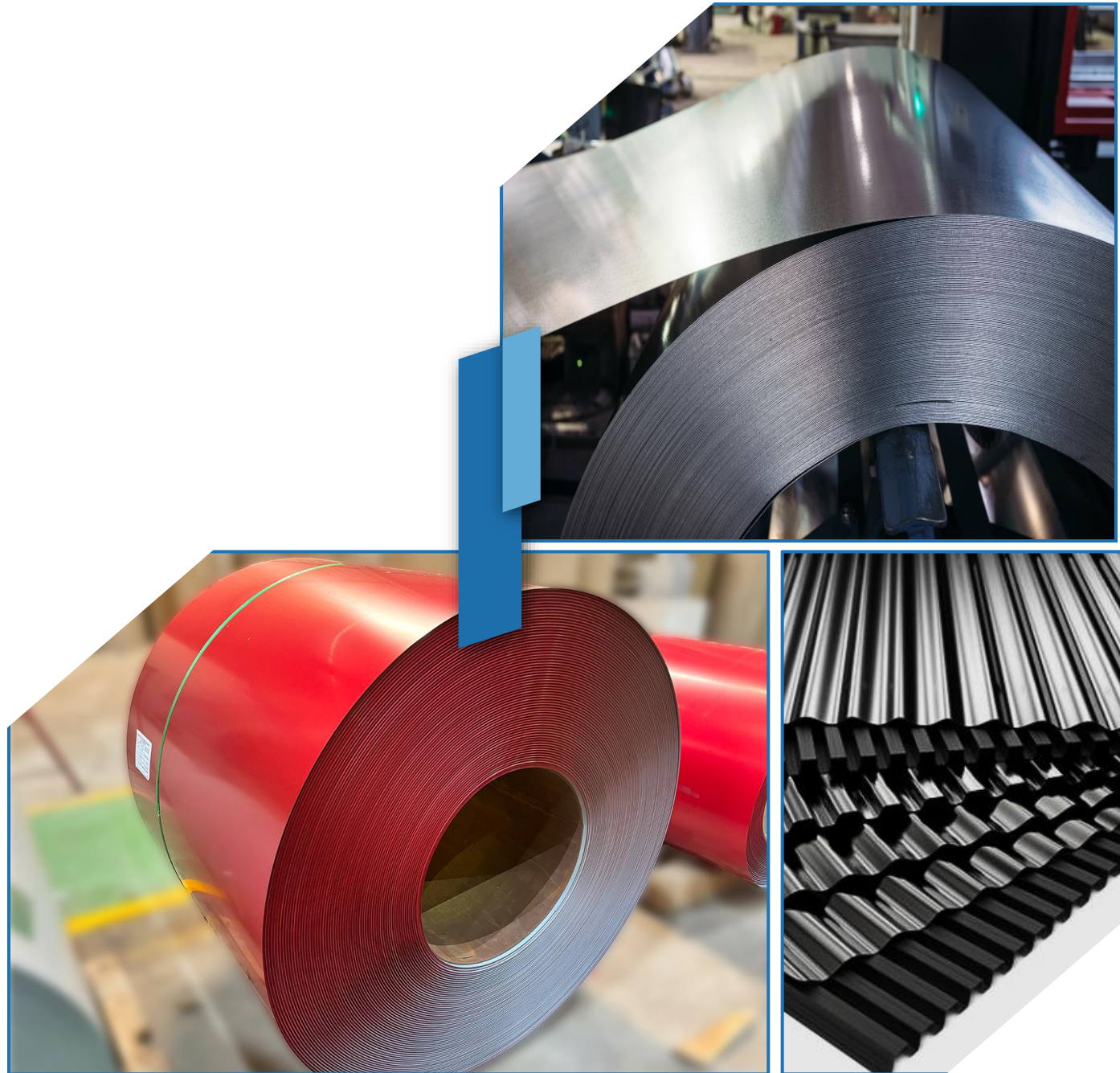


ISO 45001:2018



Three Star Export House

Business Overview



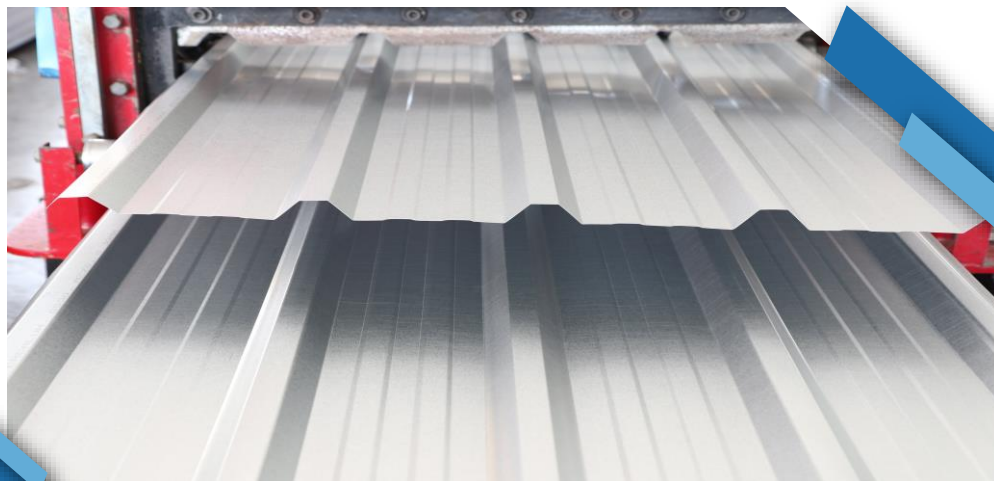
Pre-painted Metal Sheets & Coils



Galvanised Steel Sheets & Coils



Pre-painted Metal Sheets & Coils



Installed Capacity
86,000 MTPA



- Pre-painted Metal Sheets & Coils exhibit superior quality, incorporating a protective paint layer that enhances both aesthetics and corrosion resistance. Employing advanced 'two coat-two bake' processes and a diverse range of paint systems, these products ensure durability and vibrant finishes suitable for a wide array of applications.
- Colour Coating Is Done on substrate metals like **Galvanized Steel, Alu-Zinc Coated Steel, and Aluminum.**



Revenue Share:
78%



Capacity Utilisation:
87%



Brand:



The various profiles and sheets offered by the company:

Trapezoidal
HI-Rib
Profile-
1000

Trapezoidal
HI-Rib
Profile-
1050

Sinusoidal
Profile

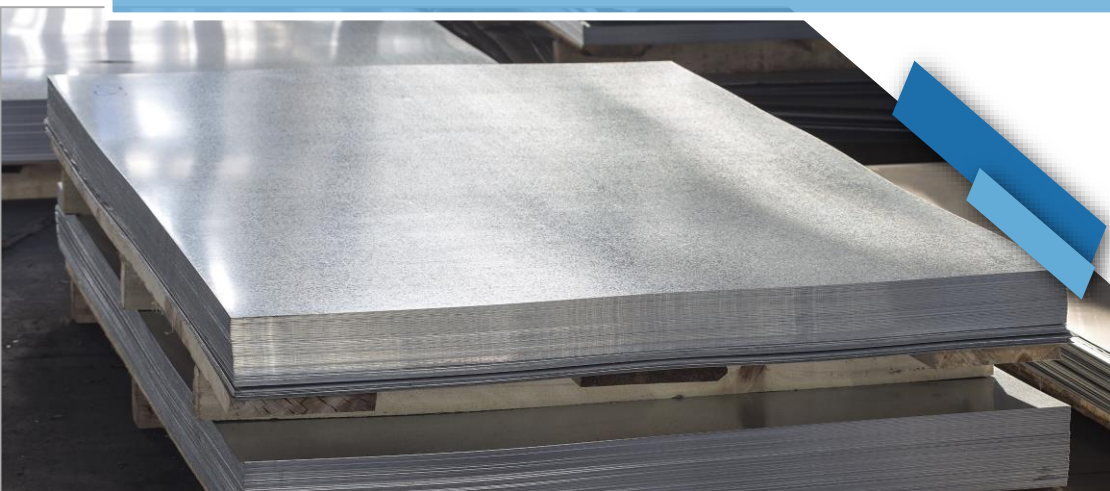
Tiled Roof
Profile

Plain Sheet



- Galvanised Steel boasts exceptional quality, featuring precise zinc coating control and advanced surface treatments for enhanced corrosion resistance.
- With state-of-the-art technology ensuring uniformity and adherence to international standards, it offers superior protection against moisture and corrosion.

Installed Capacity
1,32,000 MTPA



Key Features

- Coating Thickness Gauge
- Skin Pass Mill (4-Hi)
- Tension Leveler
- Passivation and Organic Coating



Revenue
Share:
21.5%



Capacity
Utilisation:
76%



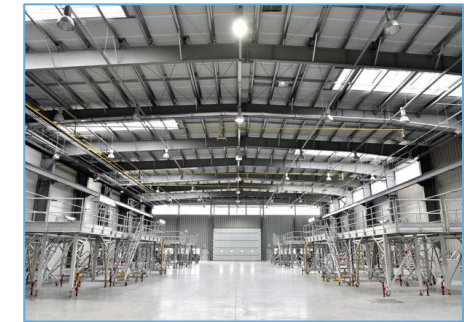
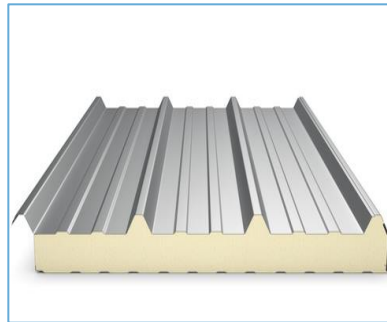
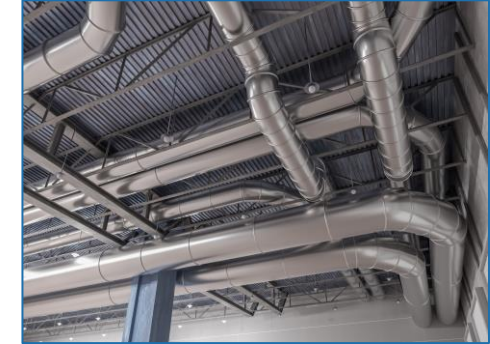
Brand:

ZINGALVO
Galvanized Steel Coils & Sheets

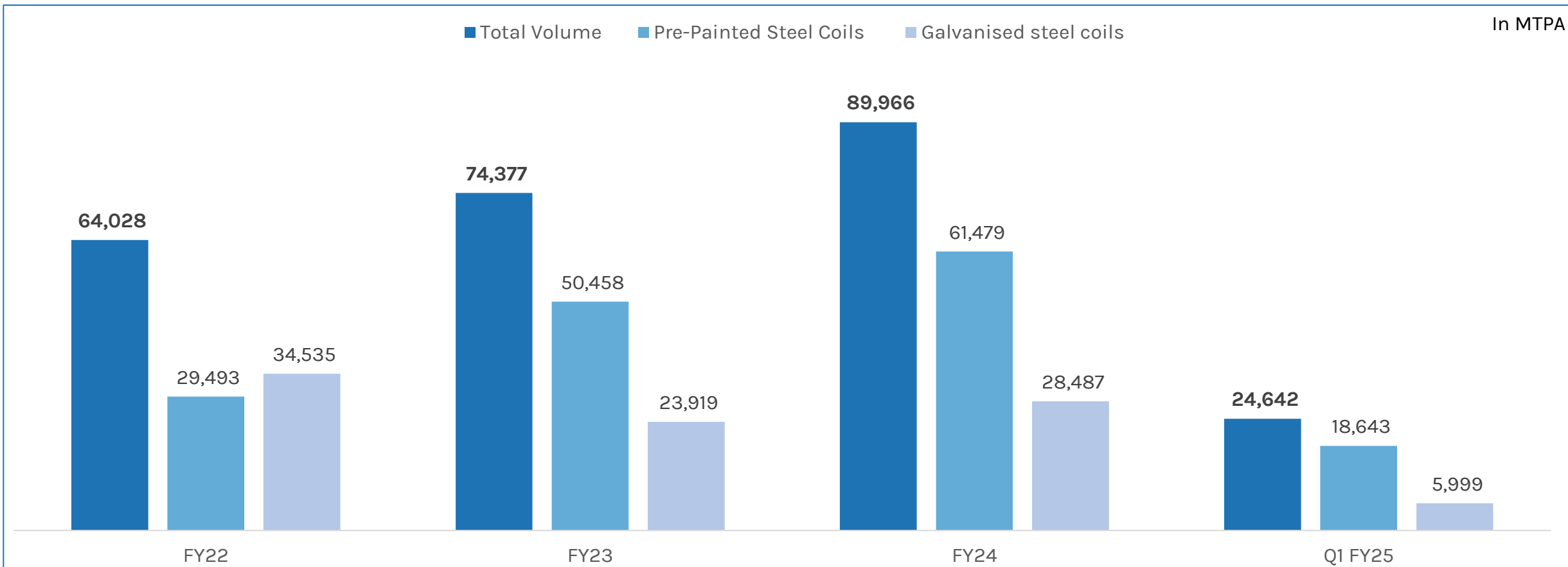
ASLI FAULAAD KA DUM SIRF..
SINGHAM
GC STEEL SHEETS

Diverse Applications Of Coated Steel Products

| | | | | | |
|-------------------------------|--|--------------------------|---------------------|-------------------------|----------------------------|
| Domestic Roofing & Cladding | Industrial Metal Building Construction | HVAC Systems | Refrigeration | Metal Ceiling Systems | Dry Wall Partition Systems |
| Pharma Clean Rooms | Metal Doors & Windows | White Goods & Appliances | Metal Safes | Modern Elevator Systems | Bus Body Building |
| Solar Water Heating Equipment | Marker Board Insulated Sandwich Panels for Cold Storages | Warehouses | Refrigerated Trucks | Steel Furniture | Scaffolding Pipes |

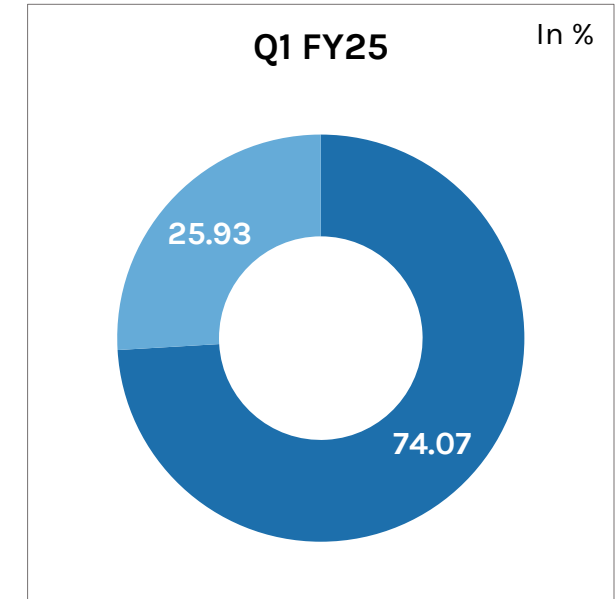
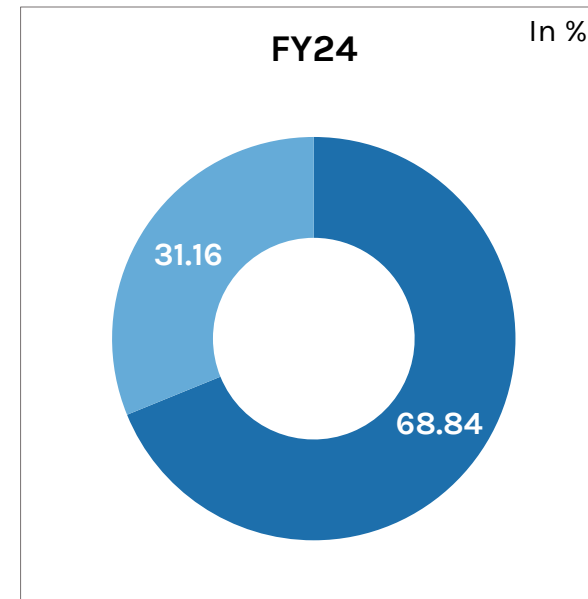
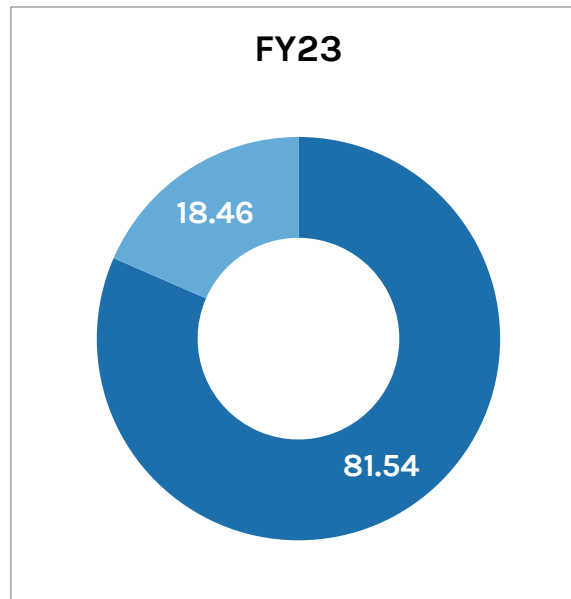
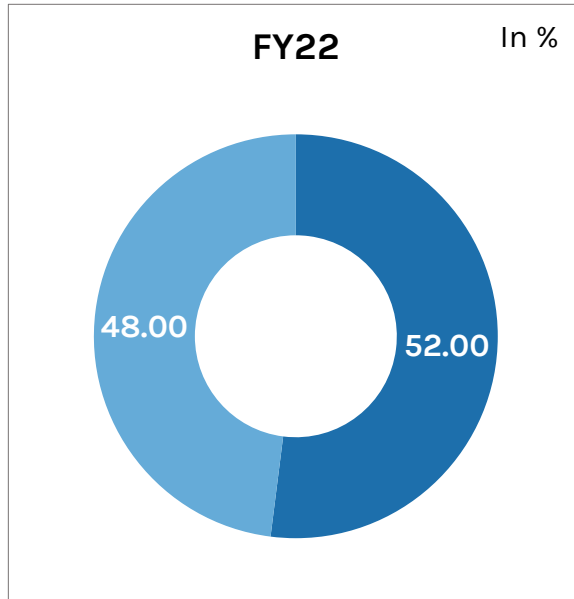


Total Sales Quantitative Performance



The company successfully shifted its focus towards achieving a higher volume of Pre-painted Steel products (More value added) in the past 2 - 3 years

Export Vs. Domestic – Quantitative Revenue Breakdown



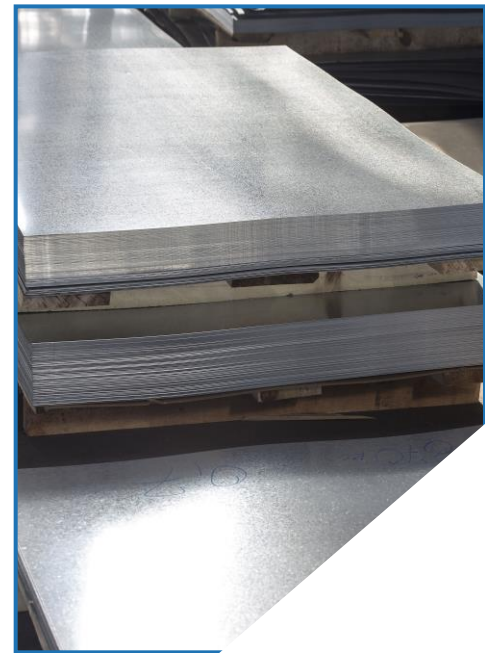
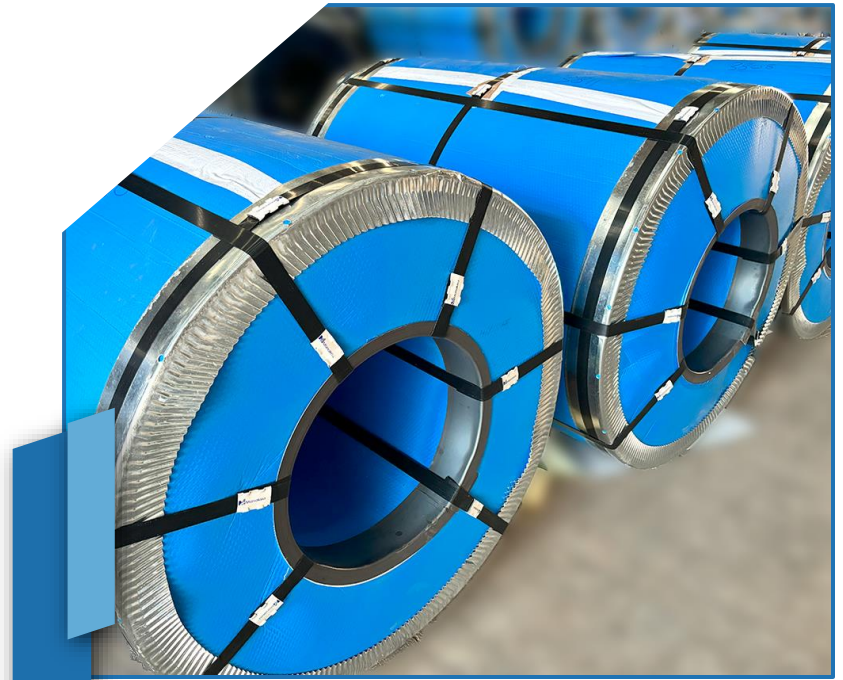
■ Domestic Revenue

■ Export Revenue

| Particulars | In MTPA | | | |
|-------------------------|---------------|---------------|---------------|---------------|
| | FY22 | FY23 | FY24 | Q1 FY25 |
| Domestic Sales Quantity | 33,295 | 60,648 | 61,929 | 18,888 |
| Export Sales Quantity | 30,733 | 13,729 | 28,037 | 5,754 |
| Total | 64,028 | 74,377 | 89,966 | 24,642 |

The company has maintained a consistent export order volume despite increasing demands.
Note: Imposition of Export duties led to restriction of exports during FY23.

Management Overview





Mr. Sushil Kumar Agrawal
(Managing Director)

- Mr. Sushil Kumar Agrawal, a Commerce Graduate with 40 years of experience, oversees comprehensive company management.
- He brings expertise in business, manufacturing, and factory administration.
- He has Specialization in household insecticides and Coated Metals.



Mr. Karan Agrawal
(Whole Time Director)

- Mr. Karan Agrawal has done Diploma in Entrepreneurship and Family Business Management from IIM Bengaluru in 2013.
- With 17 years of experience, Karan leads corporate affairs, driving growth through strategic leadership.
- He manages investments and spearheads backward integration projects for sustainable growth and operational innovation.



Mr. Mahendra Bang
(Chief Financial Officer)

- Mr. Mahendra Bang, a Commerce Graduate from Osmania University and is a Chartered Accountant.
- Over 28 years of expertise in Accounts, Finance, and Taxation, he has been instrumental in the company's growth.
- He excels in financial planning, risk management, and regulatory compliance, ensuring financial operations' resilience and foresight.



Mr. Sakesh Soni

(Chief Operating Officer)

- Mr. Sakesh Soni, with over 2 decades of experience, holds a Bachelor of Engineering in Mechanical. He has expertise in cold rolling mills, continuous galvanizing, color coating lines, and metal coating lines.
- His exceptional skills in maintenance, project planning, and resource management are complemented by technical proficiency in AutoCAD, ProE, and equipment design.



Mr. Rajat Kumar Kulshrestha

(Vice president Sales & Marketing)

- Mr. Rajat Kumar Kulshrestha, a Metallurgical Engineer & has a Post Graduate degree in Management.
- With over 25 years of experience, he is adept in sales, marketing strategy, and business growth.
- He has excelled at Bhushan Steel, JSW Steel, and TATA BlueScope Steel, demonstrating expertise in strategic planning, channel management, business development, client servicing, and team management.



Mr. Anil Patil

(Quality Chief)

- Mr. Anil Patil, with over 30 years of expertise in Quality and Process Control, holds a Bachelor's Degree in Chemistry & done MBA in Operations.
- He has specialized in Continuous Galvanizing and Pre-painted Metal Coils starting as a Chemist at JSW in 1990.
- He held key positions at SABIC Saudi Arabia, Uttam Galva Steels Ltd, and Indian Steels Ltd.
- His expertise includes International standards, process control, quality assurance, and management systems such as WCM, TPM, and QMS.

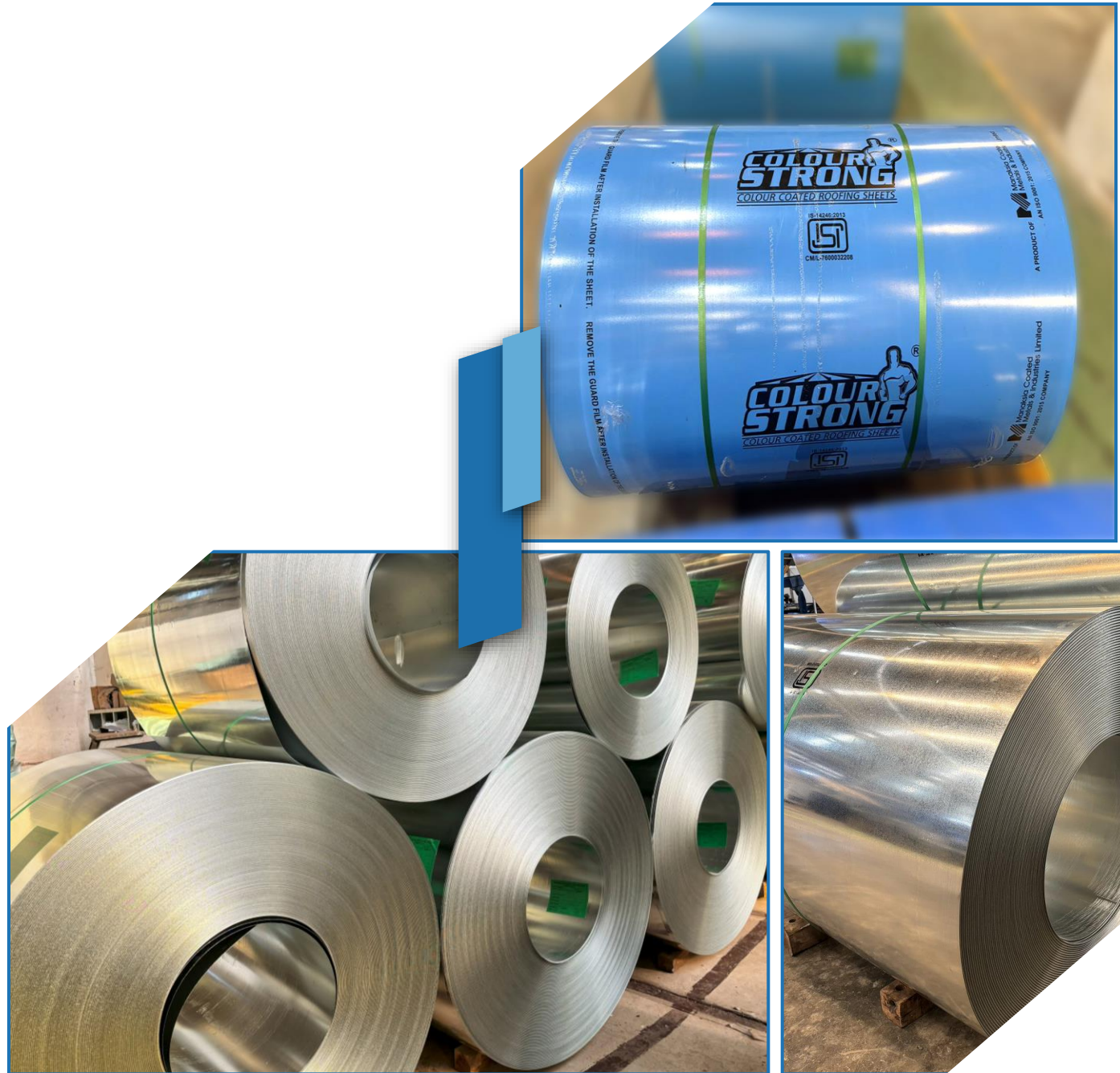


Mr. Tushar Agrawal

(Vice President)

- Mr. Tushar Agrawal, with a BSC in Finance from Bentley University and an MBA from The Indian School of Business, Hyderabad, he has driven the company's growth since 2015.
- He focuses on enhancing products, adopting new tech, modernizing the factory, and exploring investments.
- He also oversees plant operations for efficiency, leads purchase and HR, and played a key role in the 2017 Galvanizing line project and color coating line modernization.

Industry Overview

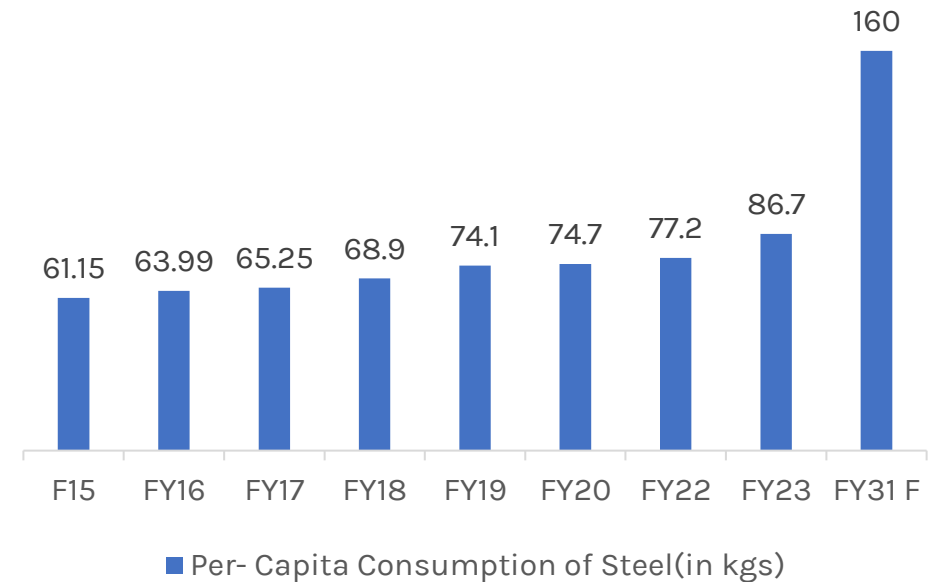


Steel Industry Set To Surge: Diverse Sector Growth Driving Expansion

The steel industry is poised to experience growth driven by diverse sector:

- FY24 witnessed India's crude steel production at 94.01 MT and finished steel production at 88.81 MT.
- Anticipated 11% increase in steel consumption in India's infrastructure segment by FY26.
- The Pre-painted steel coil market was valued at USD 12.45 billion in 2022 with an expected 8.0% CAGR from 2023 to 2030.
- Meanwhile, the global Galvanized steel market, worth \$98.80 billion in 2023, is projected to grow at a 5.9% CAGR, reaching \$166.09 billion by 2032.
- Other major sectors like consumer goods (45% of demand) and process industry (25%) also set to grow at 7-9% CAGR over the next 3-5 years
- India's annual per capita steel consumption is 77 kg per annum and is one-third the global average (233 kg).

Per - Capita Consumption of Steel (In kgs)



Driving Forces Behind India's Steel Sector Growth

Government Initiatives



The Union Budget 2024-25 proposed a significant hike in the **budget allocation for the specialty steel PLI scheme to Rs 270 crore, up from Rs 2.36 crore last year**, in line with the introduction of **PLI 2.0** to ensure raw material supply for the steel sector in 2024.

Global Impact and FDI



India's forging industry exports to over 143 countries, recording nearly 957 million units worth USD 813.66 million in 2020-2021, **with surging FDI, including 100% FDI** through the automatic route, playing a vital role in the sector's growth.

Lowering Customs Duty



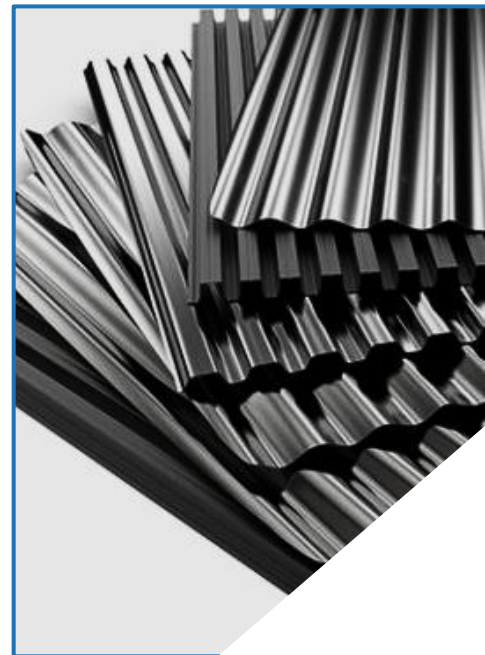
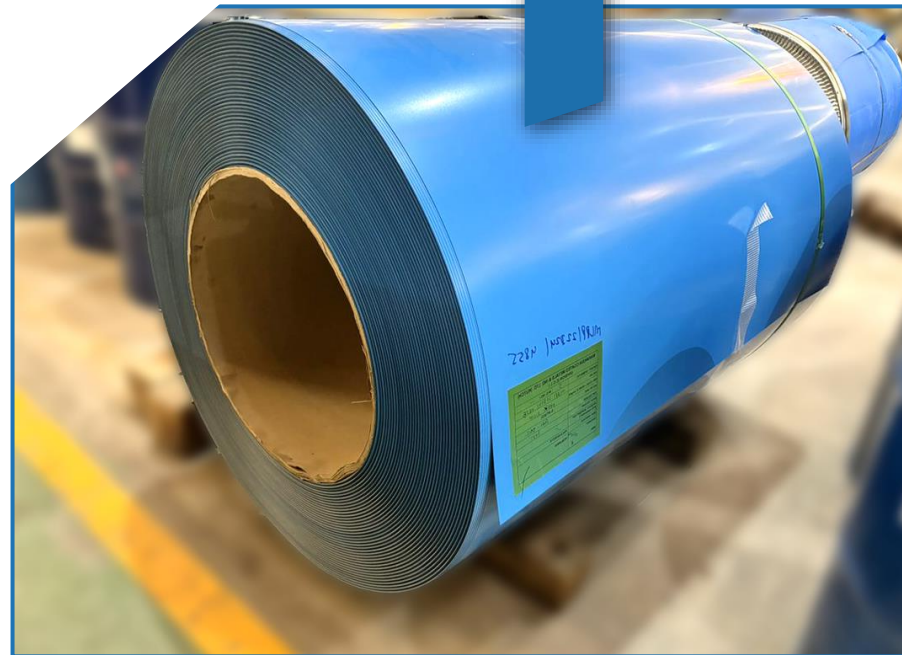
To enhance domestic production, the government has reduced basic customs duty on essential plants and equipment for iron ore pellets and beneficiation plants. This move aims to encourage investment and sector expansion.

Make in India Initiative



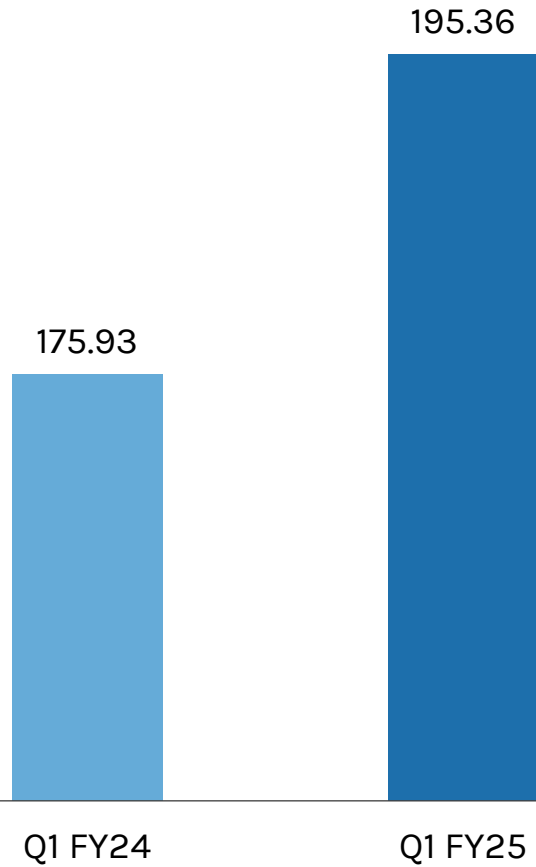
The Make in India initiative, alongside strategic policy decisions, aims to strengthen the nation's steel production capacity and address industry challenges effectively.

Financial Overview

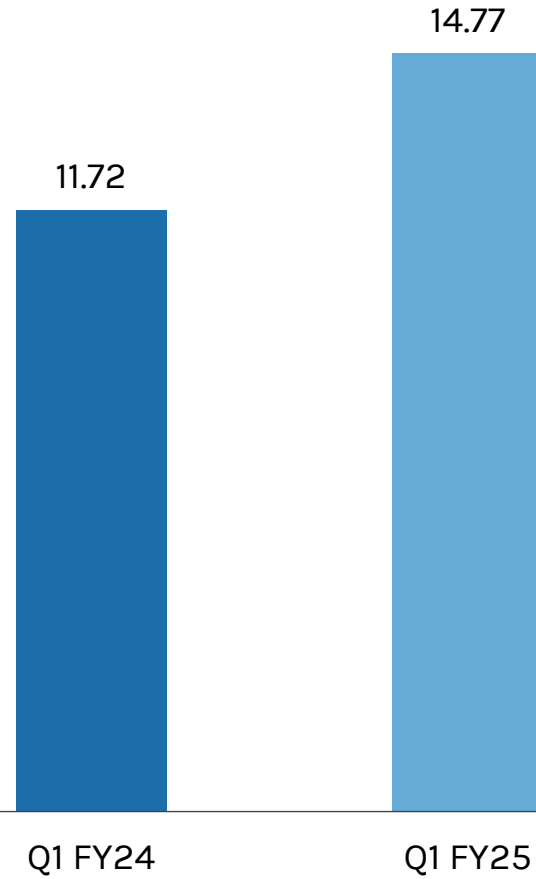


Q1 FY25 Standalone Performance Highlights

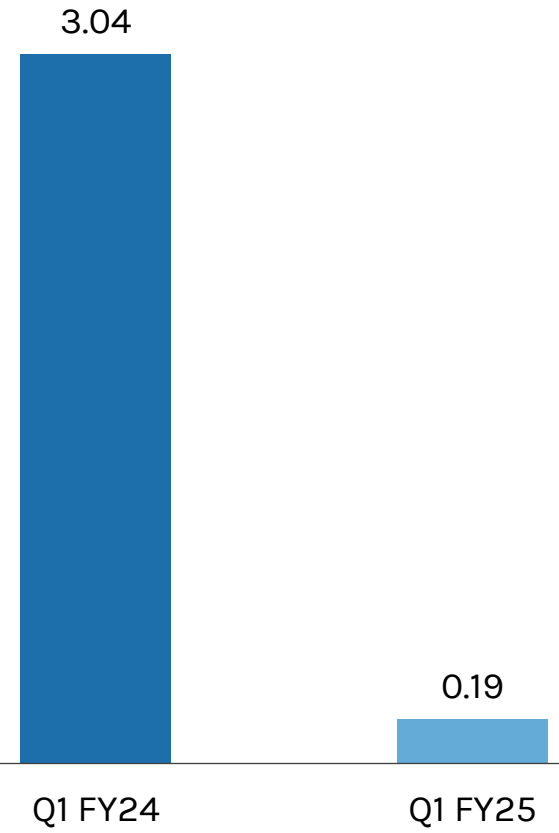
Total Income



EBITDA

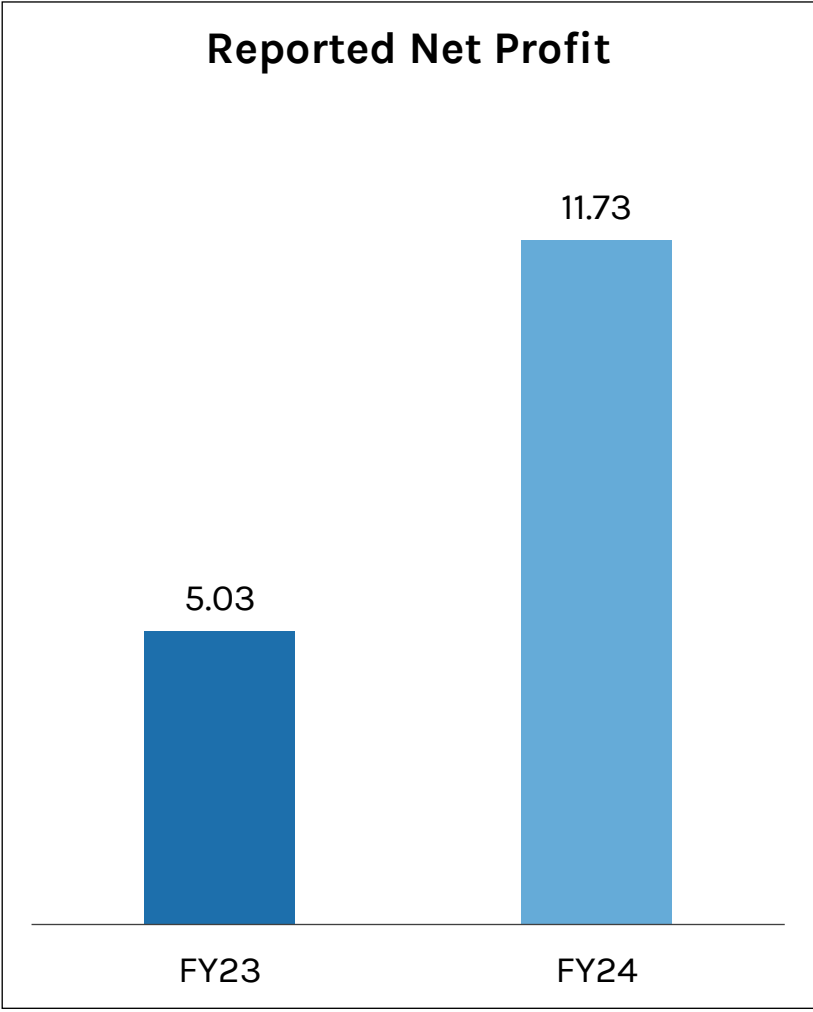
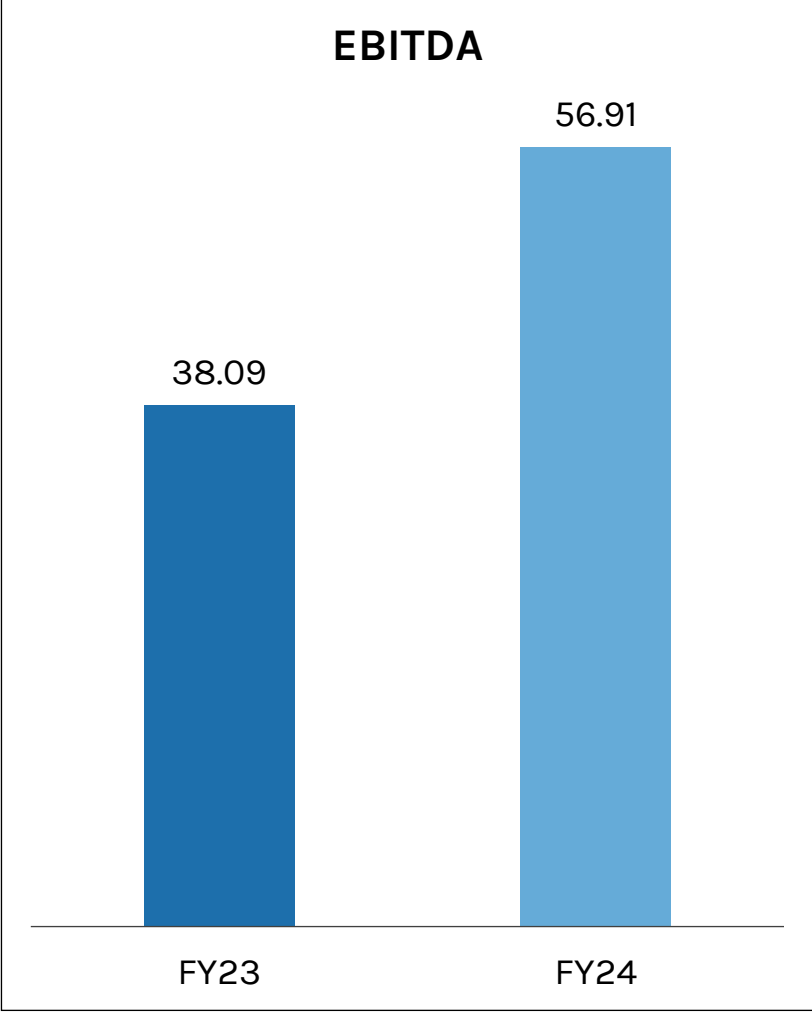
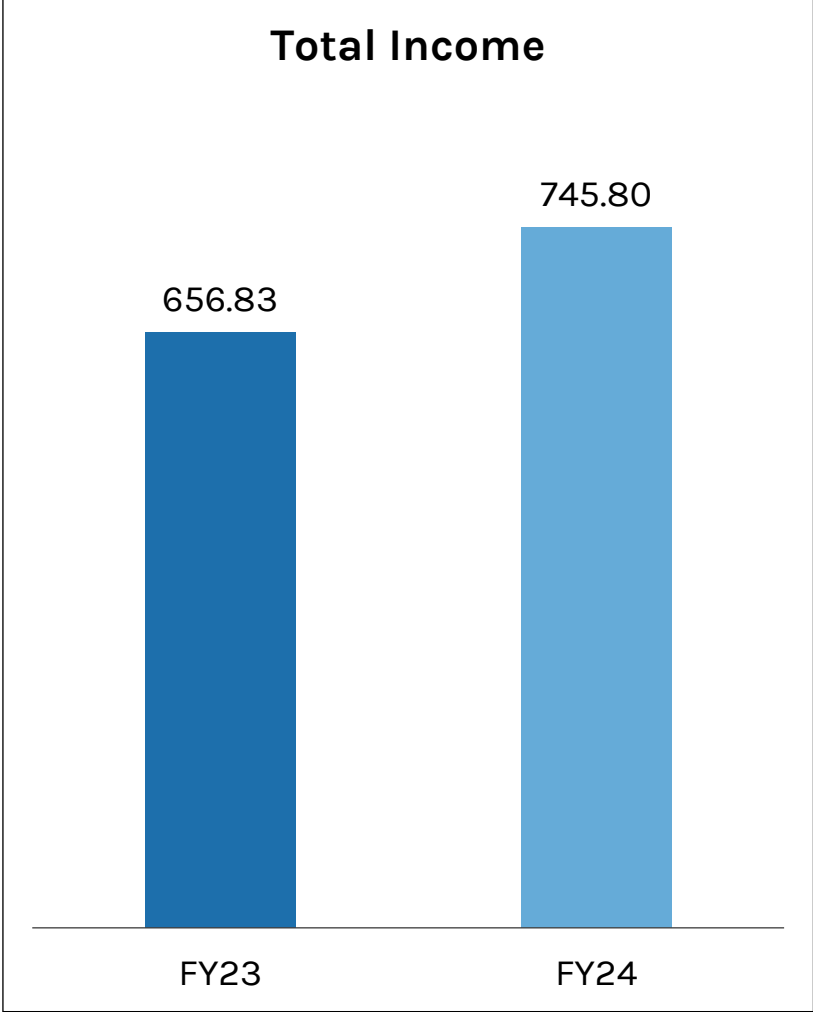


Reported Net Profit



All Figures In ₹ Cr & Margin In %

FY24 Standalone Performance Highlights



All Figures In ₹ Cr & Margin In %

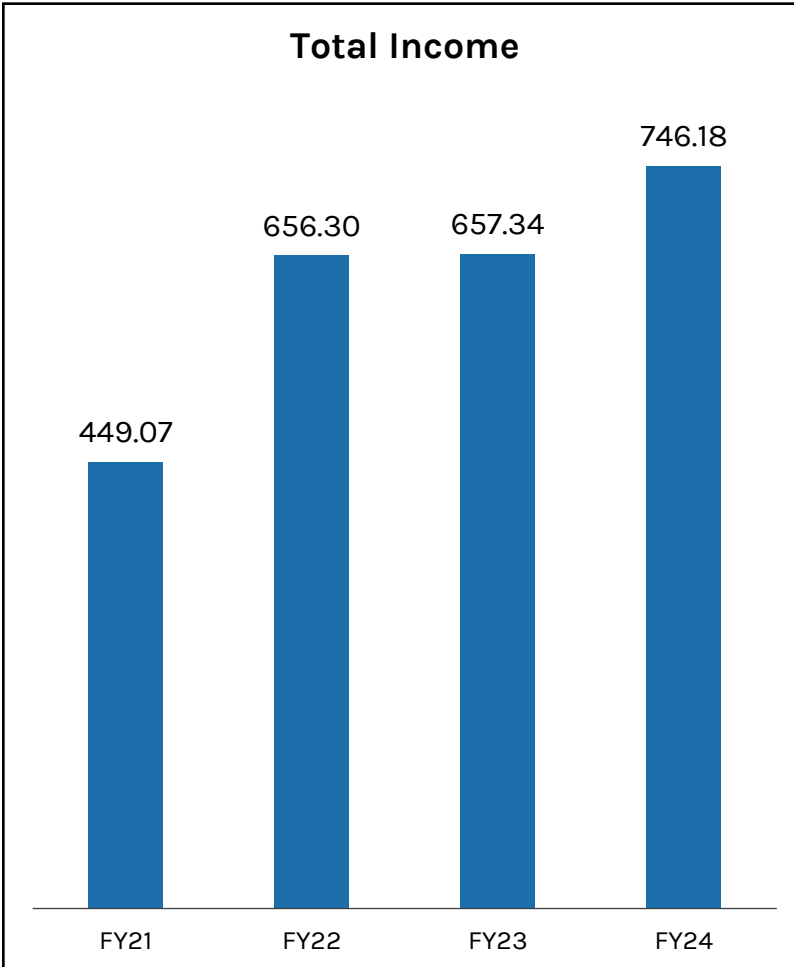
Q1 FY25 & FY24 Standalone Result Highlights

In ₹ Cr

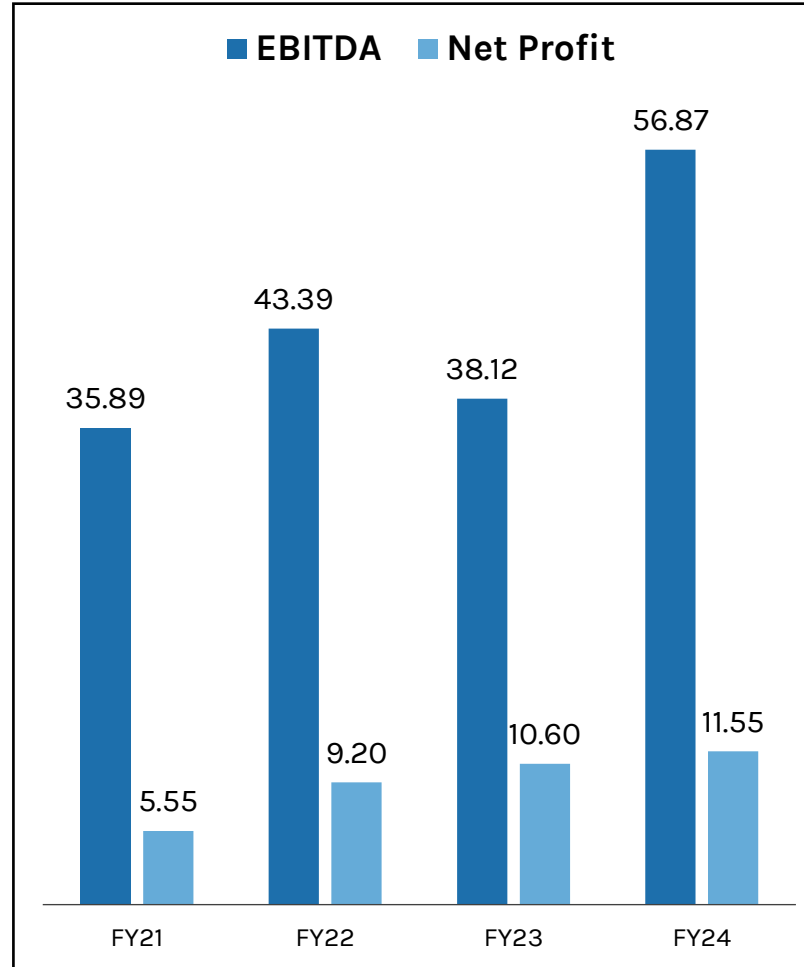
| Particulars | Q1 FY24 | Q1 FY25 | Y-O-Y | FY23 | FY24 | Y-O-Y |
|----------------------------|---------------|---------------|------------------|---------------|---------------|----------------|
| Revenues | 171.70 | 193.78 | | 651.61 | 739.62 | |
| Other Income | 4.23 | 1.58 | | 5.23 | 6.18 | |
| Total Income | 175.93 | 195.36 | 11.04% | 656.83 | 745.80 | 13.54% |
| Raw Material costs | 141.81 | 144.18 | | 515.92 | 590.29 | |
| Employee costs | 4.03 | 4.16 | | 17.41 | 16.11 | |
| Other expenses | 18.37 | 32.25 | | 85.42 | 82.48 | |
| Total Expenditure | 164.21 | 180.58 | | 618.74 | 688.88 | |
| EBITDA | 11.72 | 14.77 | 26.08% | 38.10 | 56.91 | 49.41% |
| EBITDA % | 6.66% | 7.56% | 90 BPS | 5.80% | 7.63% | 183 BPS |
| Finance Costs | 8.80 | 8.48 | | 21.84 | 32.75 | |
| Depreciation | 2.20 | 2.20 | | 8.83 | 8.85 | |
| PBT | 0.72 | 4.09 | | 7.43 | 15.31 | |
| Tax | 0.53 | 1.04 | | 2.41 | 3.67 | |
| PAT | 0.19 | 3.04 | | 5.02 | 11.64 | |
| Other Comprehensive Income | 0.00 | 0.00 | | 0.01 | 0.09 | |
| Reported Net Profit | 0.19 | 3.04 | 1,518.55% | 5.03 | 11.73 | 133.08% |
| NPM % | 0.11% | 1.56% | 145 BPS | 0.77% | 1.57% | 80 BPS |
| EPS | 0.03 | 0.41 | 1,266.67% | 0.77 | 1.73 | 124.68% |

Consolidated Key Financial Highlights

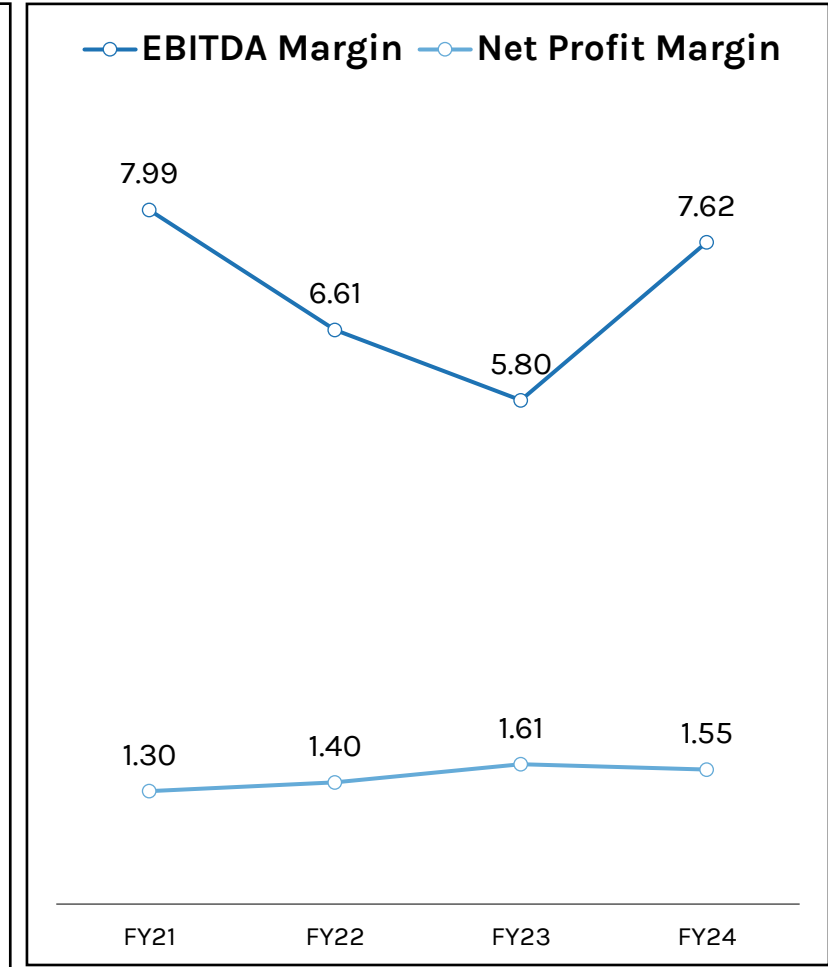
Total Income



EBITDA Net Profit



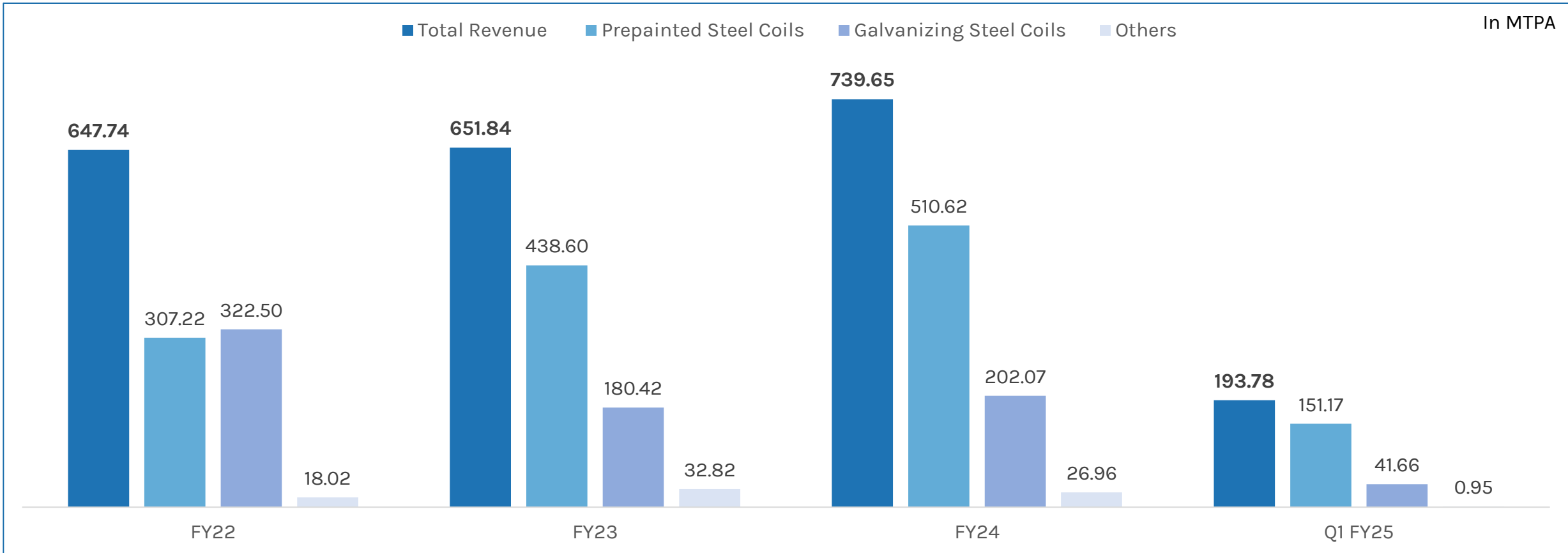
EBITDA Margin Net Profit Margin



In FY23, the financial statement reflects an extraordinary income of ₹ 4.67 Cr.

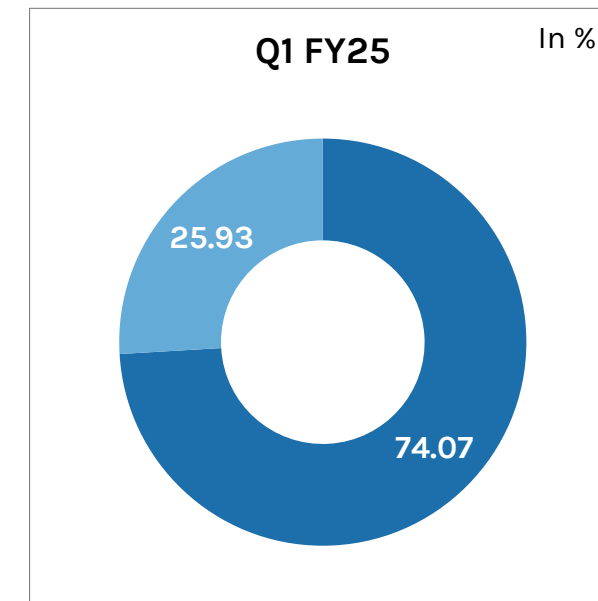
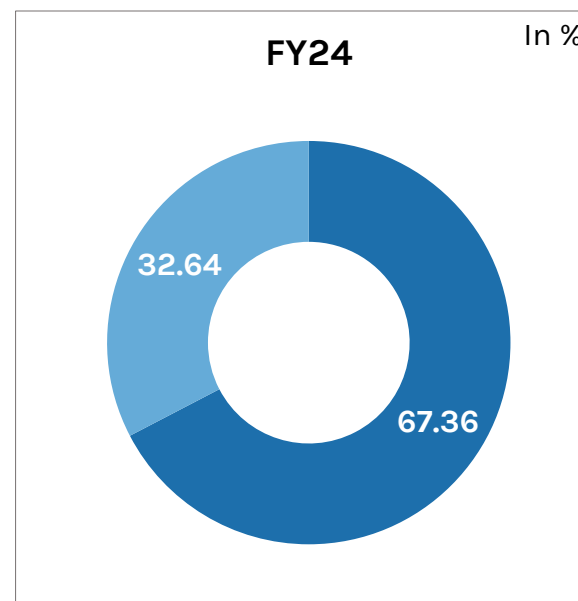
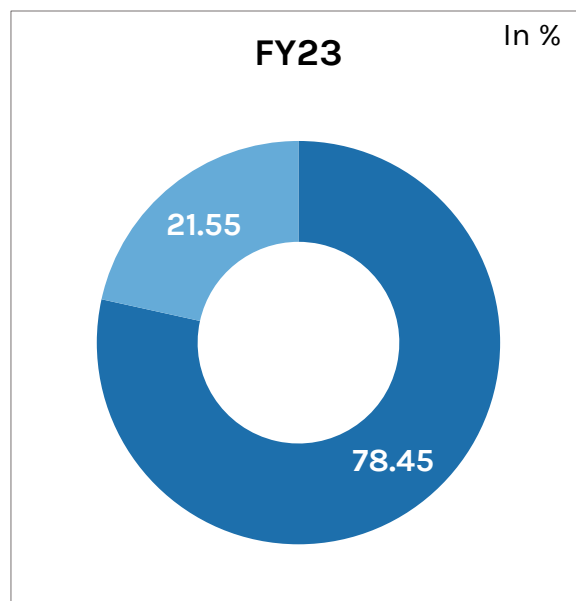
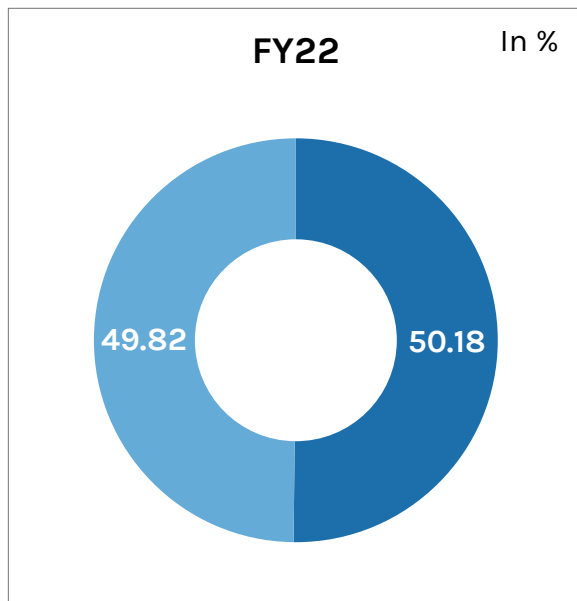
All Figures In ₹ Cr & Margin in %

Product-Wise Revenue Breakdown



The company's value-added pre-painted steel coils have emerged as robust performers, indicating a promising growth area for the business. Additionally, the company has successfully leveraged the product's success, reducing its dependence on Galvanized steel products and boosting the share of pre-painted steel products in its sales.

Export Vs. Domestic – Revenue Breakdown



■ Domestic Revenue

■ Export Revenue

| Particulars | FY22 | FY23 | FY24 | Q1 FY25 |
|------------------|---------------|---------------|---------------|---------------|
| Domestic Revenue | 327.16 | 512.97 | 498.25 | 143.53 |
| Export Revenue | 320.58 | 138.87 | 241.43 | 50.25 |
| Total | 647.74 | 651.84 | 739.65 | 193.78 |

In ₹ Cr

The company has sustained a regular export order-book even with growing volumes
Note: Imposition of Export duties led to restriction of exports during FY23

Consolidated Profit & Loss Statement

In ₹ Cr

| Particulars | FY21 | FY22 | FY23 | FY24 |
|-----------------------------------|---------------|---------------|---------------|---------------|
| Revenues | 446.44 | 647.74 | 651.84 | 739.65 |
| Other Income | 2.63 | 8.56 | 5.50 | 6.53 |
| Total Income | 449.07 | 656.30 | 657.34 | 746.18 |
| Raw Material Expenses | 340.66 | 483.54 | 516.33 | 590.34 |
| Employee costs | 13.56 | 16.67 | 17.41 | 16.11 |
| Other expenses | 58.96 | 112.71 | 85.49 | 82.86 |
| Total Expenditure | 413.19 | 612.92 | 619.22 | 689.31 |
| EBITDA | 35.88 | 43.39 | 38.12 | 56.87 |
| Finance Costs | 19.32 | 23.09 | 21.84 | 32.75 |
| Depreciation | 9.06 | 8.89 | 9.19 | 9.21 |
| PBT | 7.51 | 11.41 | 7.09 | 14.91 |
| Exceptional Items | 0.00 | 0.00 | 4.67 | 0.00 |
| PBT After Exceptional Items | 7.51 | 11.41 | 11.77 | 14.91 |
| Tax | 1.66 | 2.78 | 2.41 | 3.67 |
| PAT | 5.85 | 8.62 | 9.36 | 11.24 |
| Total Comprehensive Income | 5.55 | 9.20 | 10.60 | 11.55 |
| EPS | 0.89 | 1.32 | 1.43 | 1.67 |

In FY23, the financial statement reflects an extraordinary Income of ₹ 4.67 Cr.

Consolidated Balance Sheet

In ₹ Cr

| Equities & Liabilities | FY21 | FY22 | FY23 | FY24 |
|---|---------------|---------------|---------------|---------------|
| Equity | 6.55 | 6.55 | 6.55 | 7.43 |
| Reserves | 93.31 | 102.20 | 112.70 | 144.94 |
| Net Worth | 99.86 | 108.75 | 119.25 | 152.37 |
| Non Current Liabilities | | | | |
| Long Term Borrowings | 71.68 | 66.37 | 76.85 | 61.40 |
| Deferred Tax Liability | 13.77 | 14.05 | 14.62 | 14.28 |
| Long Term Provision | 0.83 | 0.91 | 0.97 | 1.21 |
| Other Non Current Borrowing | 37.51 | 20.97 | 3.80 | 3.56 |
| Total Non Current Liabilities | 123.79 | 102.30 | 96.25 | 80.45 |
| Current Liabilities | | | | |
| Short Term Borrowings | 65.70 | 103.05 | 105.49 | 117.44 |
| Trade Payables | 115.23 | 136.86 | 195.17 | 164.41 |
| Current Tax Liabilities (Net) | 0.00 | 2.14 | 1.24 | 3.28 |
| Short Term Provisions | 0.08 | 0.04 | 0.05 | 0.08 |
| Other Financial Liabilities | 12.14 | 10.05 | 9.39 | 2.44 |
| Other Current Liabilities | 21.69 | 20.80 | 21.31 | 16.70 |
| Total Current Liabilities | 214.85 | 272.93 | 332.65 | 304.34 |
| Total Equities & Liabilities | 438.50 | 483.99 | 548.15 | 537.15 |

| Assets | FY21 | FY22 | FY23 | FY24 |
|------------------------------------|---------------|---------------|---------------|---------------|
| Non Current Assets | | | | |
| Fixed Assets | 186.84 | 170.52 | 170.79 | 168.31 |
| Other Non Current Financial Assets | 0.49 | 0.52 | 0.00 | 0.00 |
| Other Non Current Assets | 0.39 | 0.34 | 0.37 | 1.37 |
| Total Non Current Assets | 187.73 | 171.38 | 171.16 | 169.68 |
| Current Assets | | | | |
| Cash & Bank Balance | 15.02 | 23.53 | 20.13 | 22.02 |
| Inventories | 152.33 | 200.57 | 254.58 | 230.68 |
| Trade Receivables | 46.99 | 48.40 | 43.49 | 55.54 |
| Other Current Financial Assets | 0.67 | 0.57 | 5.20 | 0.69 |
| Other Current Assets | 35.77 | 39.53 | 53.60 | 58.53 |
| Total Current Assets | 250.77 | 312.61 | 376.99 | 367.47 |
| Total Assets | 438.50 | 483.99 | 548.15 | 537.15 |

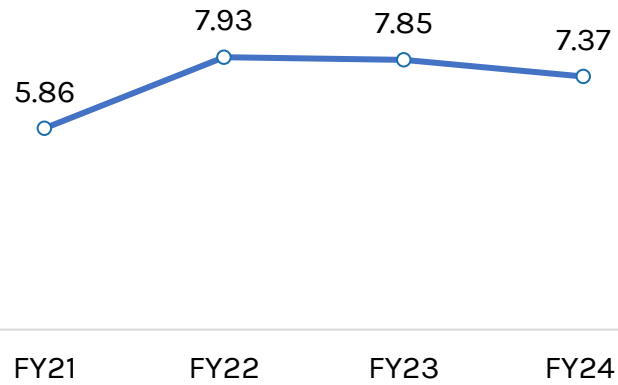
Consolidated Cash Flow Statement

In ₹ Cr

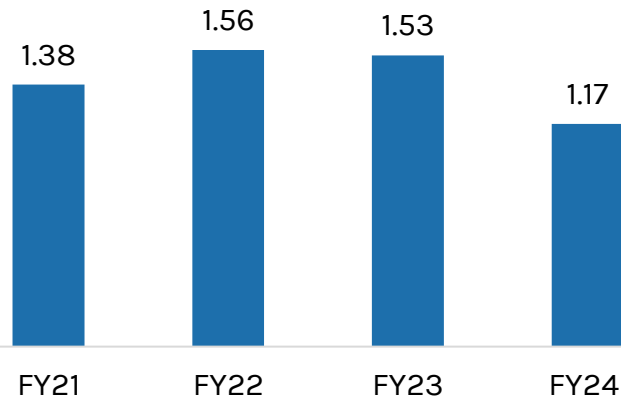
| Particulars | FY21 | FY22 | FY23 | FY24 |
|--------------------------------|--------|--------|-------|--------|
| Cashflow from Operations | 19.57 | -12.61 | 8.13 | 21.57 |
| Cashflow from Investments | -5.83 | 8.77 | -8.00 | -6.19 |
| Cashflow from Financing | -11.86 | 5.66 | -5.62 | -15.60 |
| Net Cash flow | 1.88 | 1.81 | -5.48 | -0.22 |
| Opening Cash & Cash Equivalent | 0.88 | 2.39 | 4.65 | 0.40 |
| Closing Cash & Cash Equivalent | 2.39 | 4.65 | 0.40 | 0.40 |

Consolidated Key Ratios

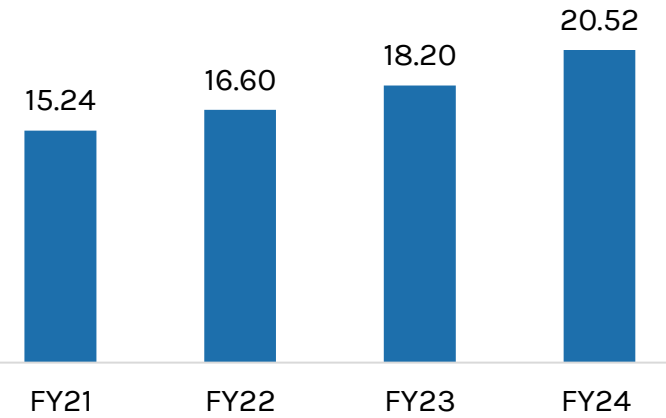
ROE In %



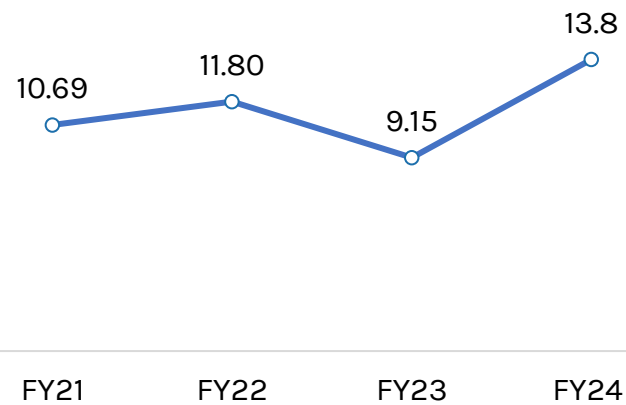
Debt To Equity In Times



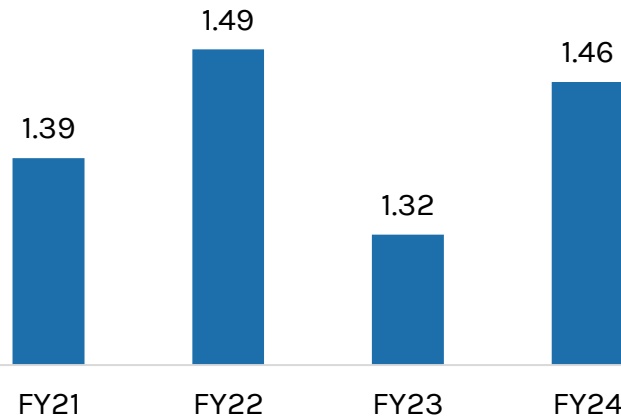
Book Value In ₹



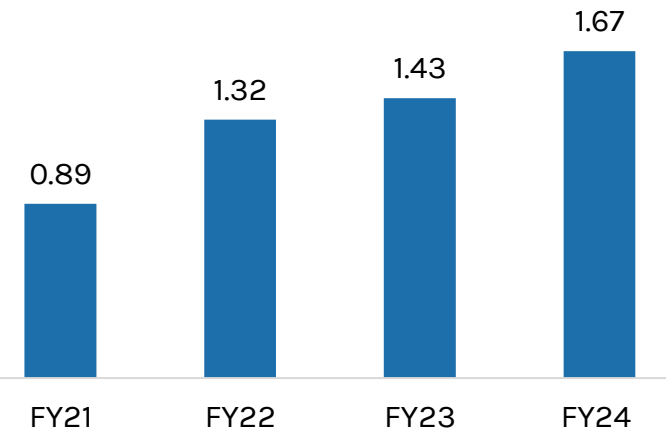
ROCE In %



Interest Coverage In Times



EPS In ₹



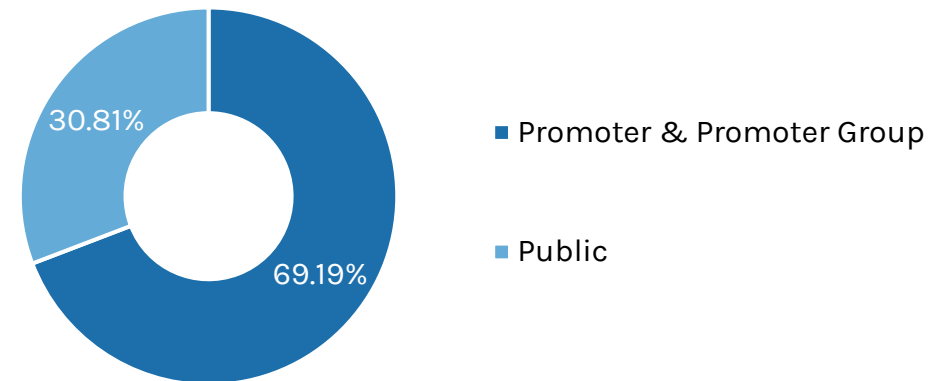
As on 08-08-2024

NSE: MANAKCOAT BSE: 539046 | ISIN: INE830Q01018

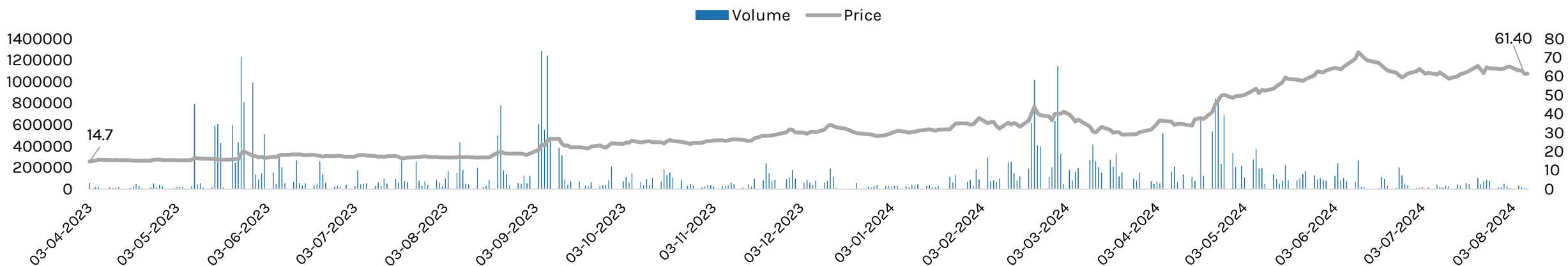
| | |
|----------------------------|-------------|
| Share Price ₹ | 61.40 |
| Market Capitalization ₹ Cr | 456.01 |
| No. of Share Outstanding | 7,42,69,050 |
| Face Value ₹ | 1.00 |
| 52 Week High ₹ | 72.87 |
| 52 Week Low ₹ | 16.70 |

As on 31-03-2024

Shareholding Pattern

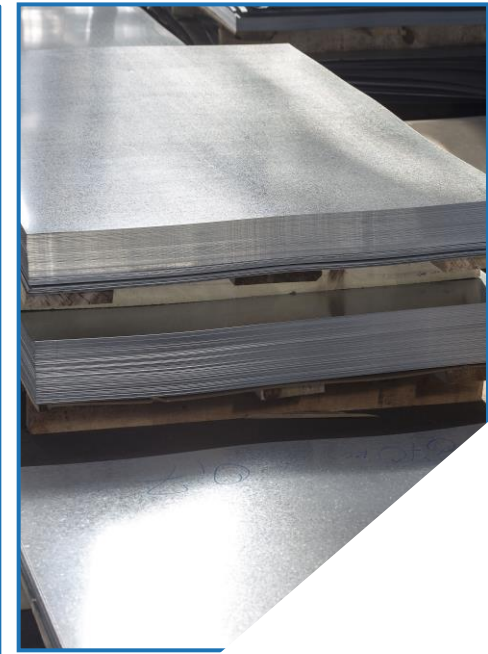
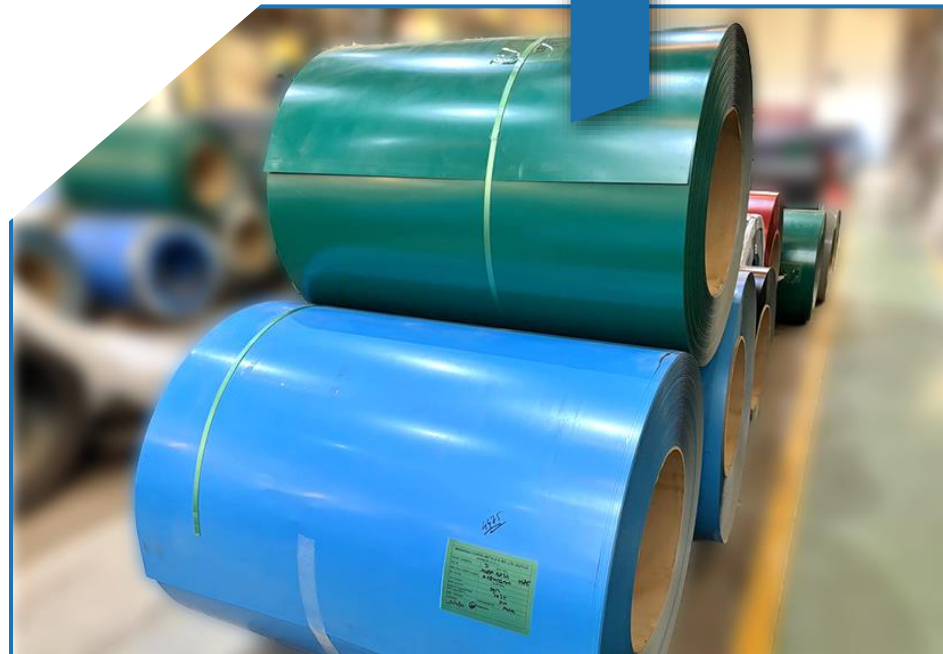
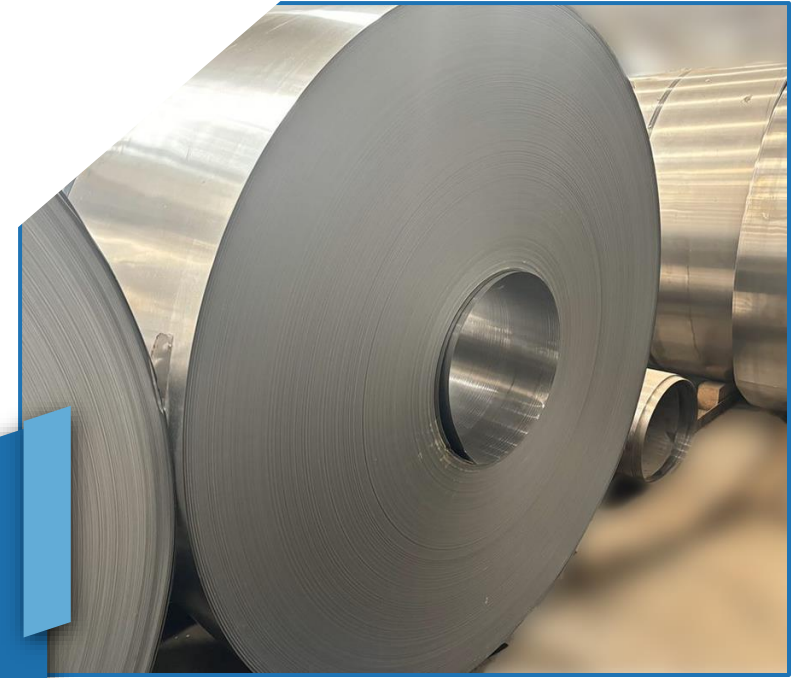


Share Performance From 1st April 2022 Till Date



Source: NSE

The Way Forward



Colour Coated Steel



FY26

190,000 MTPA

Capacity increased by - 121%

(New CCL to be installed of capacity 120,000MT)

(Phase 2)

FY22

86,000 MTPA

Line Capacity increased

- New Electrical Upgrade
- New Incinerator

FY06

40,000 MTPA

Galvanized Steel



FY25

180,000 MTPA

Capacity increased by - 36%

Conversion to Galvalume and increase in capacity to 25MT/HR (Phase 1)

FY22

1,32,000 MTPA

(Increase in Capacity by upgradation of Furnace)

FY18

1,08,000 MTPA

(New CGL commissioned)

Cold Rolled Steel



FY26

300,000 MTPA

(CRM COMPLEX)

(CRM HITACHI)

(Phase 2)

Galvanizing Infrastructure: Transforming GI to GL (Phase 1- Q2 FY25)

Transition from manufacturing Galvanized steel to Aluminium-Zinc Coated Steel

Phase 1 Expansion: Upgrading to Superior Technology and Line Speed Increase.

Capacity Expansion: From 1,32,000 MT/Annum To 180,000 MT/Annum

Composition of Alloy-Coated Product by Weight:

55% Aluminium, 43.5% Zinc, 1.5% Silicon.

Features & Benefits:

High Heat Reflectivity, Shiny Appearance, and Paint-free Usability, ideal for High-Corrosion Environments.



Automatic and Continuous Galvanizing Process Used



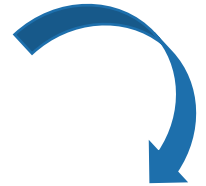
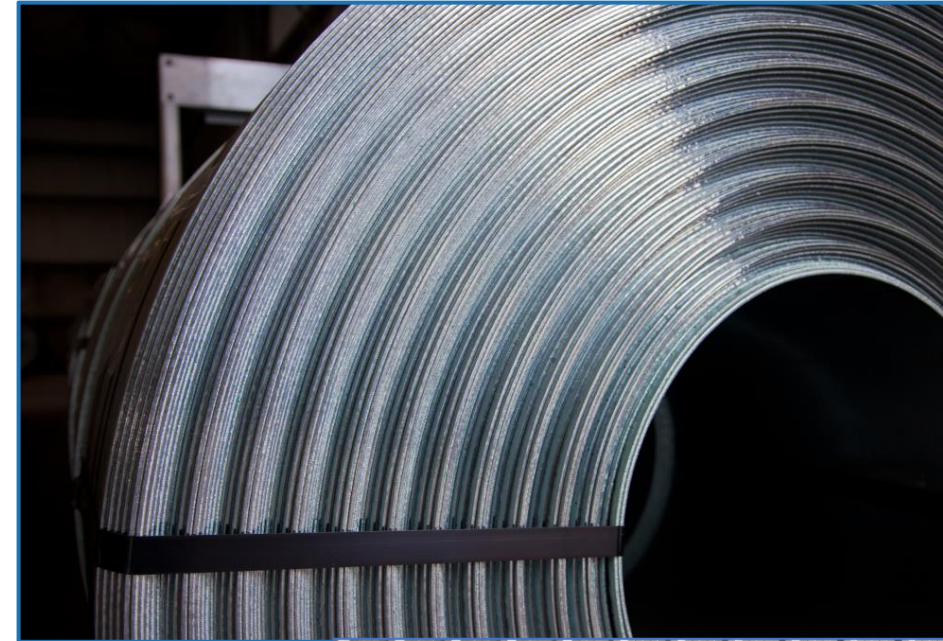
3x Corrosion Resistance



Capacity Enhanced By 36%

Aluminum Zinc Coating Advantages:

- Demand for the Aluminum Zinc Coating is growing at a significantly higher rate compared to galvanized steel.
- It has greater market acceptability than galvanized steel.
- There are fewer competitors in the market offering this product.
- The product commands a premium price over galvanized steel.
- Aluminum- Zinc Coated Steel out performs regular Zinc coated steel by providing much better corrosion resistivity, even after having 40% lower coating weight.



Aluminum Zinc Coating

Financial Outlook:

4% to 5% EBITDA growth is anticipated following the conversion to this product, without considering the increased capacity and higher productivity possible.

Investment - Other Infrastructure (Phase 1 - FY25)

New Coil Slitting Line: Precision Slitting facility for GI and PPGI coils

Value Addition

Provides enhanced product customization and improves quality for specialized applications

Target Market

Designed to meet the specific needs of OEMs in the white goods and automotive industries

New Coil Slitting Line: Capacity 30,000MT



6 MW Solar power plant planned : Reduce carbon footprint and power costs

Sustainability Initiative: Transition to Renewable Energy

- Aiming to meet the markets demand of green steel
- Driven towards sustainable industrial practices
- Reduction in total effective power cost by 10-12%
- Lowering carbon emission footprint for the company and the product





Cold Rolling Mill

- IMPORTED Hitachi 6Hi CRM, having capacity of **300,000MT/PA**
- New Hitachi Make Electrical Drives and AC Motors

Maximum Speed:
1450mpm

Input Thickness:
1.5mm - 4.5mm

Output Thickness:
0.15mm - 2.3mm

Width:
610-1330mm



Other Equipment In CRM Complex:

- HR Slitter
- Push Pull Pickling Line
- Acid Regeneration Plant (ARP)
- Roll Grinder
- CR Edge Trimmer / Rewinding

New Color Coating Line – CCL 2 (Phase 2 - FY26)

Thickness Range :
0.3mm - 1.2mm

Expected line Capacity:
120,000 MT

Width:
610- 1450mm

Paint Systems:
RMP, SMP, SDP & PVDF

Max Line Speed:
90MPM



The Color Coating Line is targeted to produce material suitable for White Good Appliances.

1. In talks with Equipment Suppliers (SMS, Danieli, John Cockrill & Yogiji Digi)
2. Having 2 Coat 2 bake system with quick changeover to improve production efficiency.
3. Ovens to have RTO technology (Regenerative Thermal Oxidizer), to ensure the best fuel efficiency.
4. 3 color printing facility - for possibility of creating various designs and patterns like wood finish.
5. Provision of adding Hot Lamination section for producing Laminated Steel Coil.

MCMIL prioritizes societal, ecological, and environmental well-being. CSR is integral for sustainable business, promoting inclusive practices



Company CSR activities focuses on:



Education



Healthcare



Environment

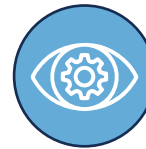


Community Development



Mission:

Pursue initiatives focused on enhancing societal welfare and environmental sustainability with a long-term perspective



Vision:

Changing lives in pursuit of collective development and environmental sustainability.

In the fiscal year 2023-2024, Company allocated funds towards Corporate Social Responsibility (CSR) initiatives across several trusts

Pariwar Milan

Lions North Calcutta
Hospital & Medical
Centre

Bharat Scouts Guides

Central Chinmaya
Mission Trust

Jivan Jyot Foundation

Friends Of
Tribal Society

Company also focused on local development initiatives aimed at supporting villages surrounding its factories

Building A Better Tomorrow: Sustainable Practices & Green Initiatives

The ESG Policy prioritizes environmentally responsible practices, aiming to minimize adverse impacts on employees, communities, and the environment.



Zero discharge
infrastructure in
Gujarat



Waste management
with effluent
treatment plant



Plants 150 trees every
year



6 MW Solar Power
plant planned



Reduced carbon
footprint



Thank You



Plot No.15, Navodaya Colony,
Road No.14, Banjara Hills,
Hyderabad - 500 034 India
Email: info@mcmil.in



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